

Why Have Some CESEE Countries Done Better Than Others since Early Transition?



IMF Macroeconomic Policy Seminar

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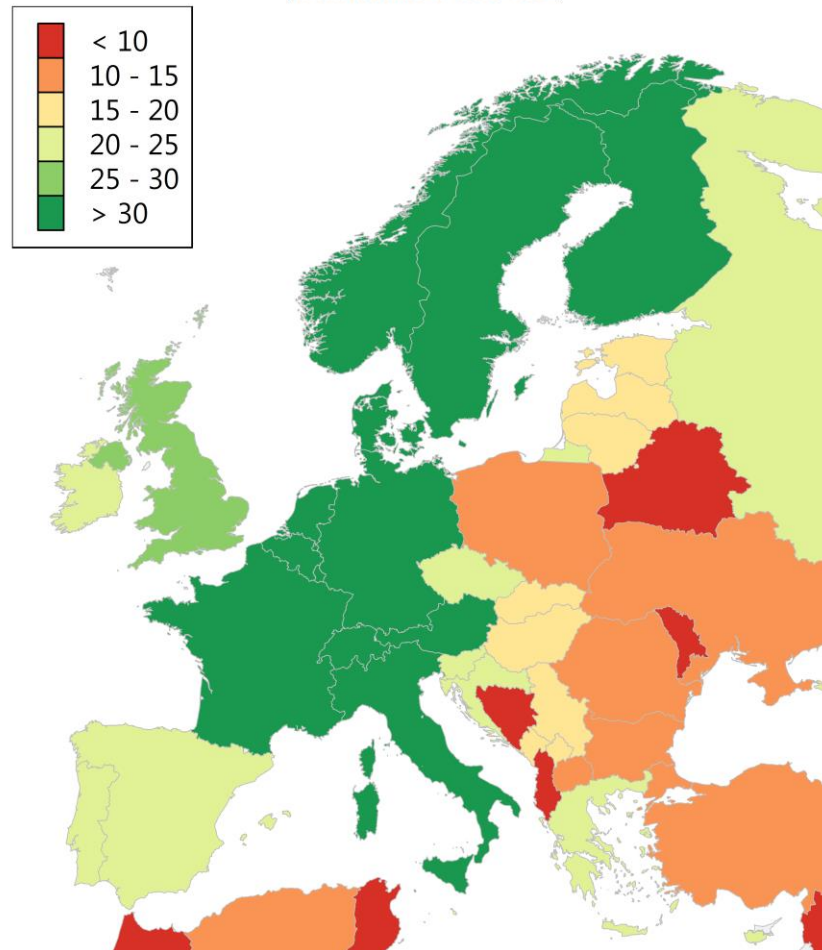
Senior Regional Resident Representative
for Central, Eastern and Southeastern Europe

In 1989, CESEE countries were much poorer than Western Europe



GDP PPP per capita in 1989

(In thousands of 2016 USD)



Note: For BIH data for 1990.

Then communism was abolished



- What would we have expect to have happened?
 - Income differentials with Western Europe would become smaller
 - Poorer countries would grow faster than richer countries



Convergence between 1989 and 2017

What happened in practice?

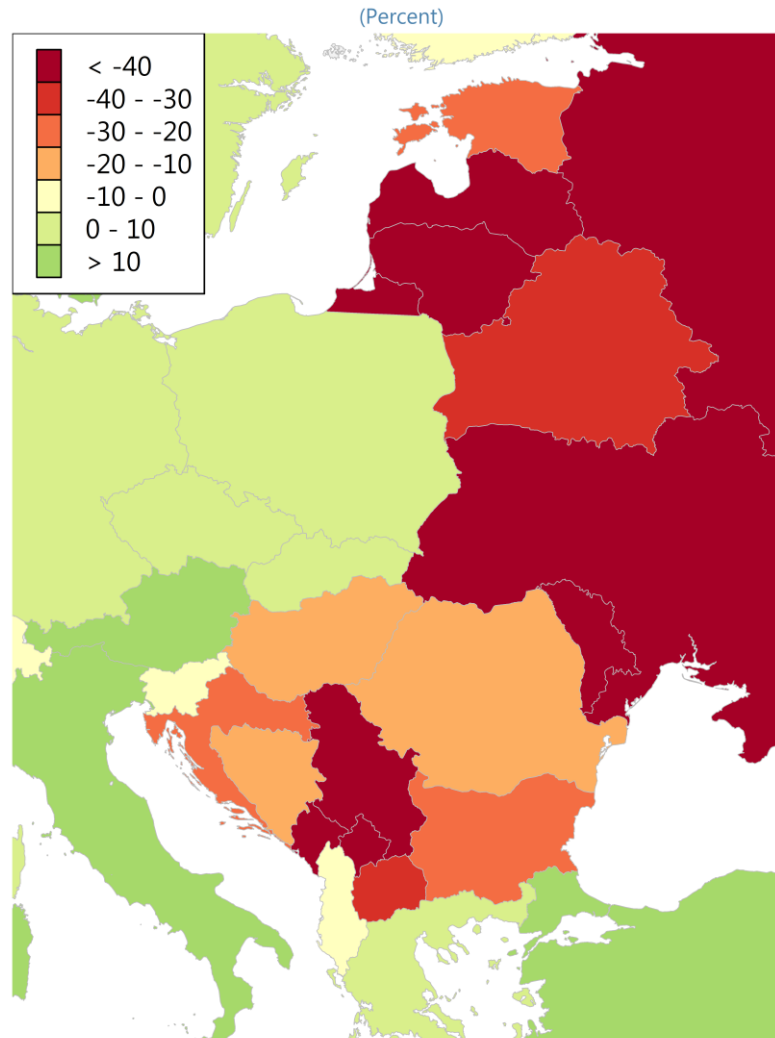


- After initial decline in GDP in early transition, countries started growing again in early to late 1990s
- Since then there has been clear convergence with Western Europe
- But some countries have done much better than others
- Some countries are still poorer than they were in 1989

After a deep post-transition recession



Change in GDP PPP per capita between 1989 and 1996

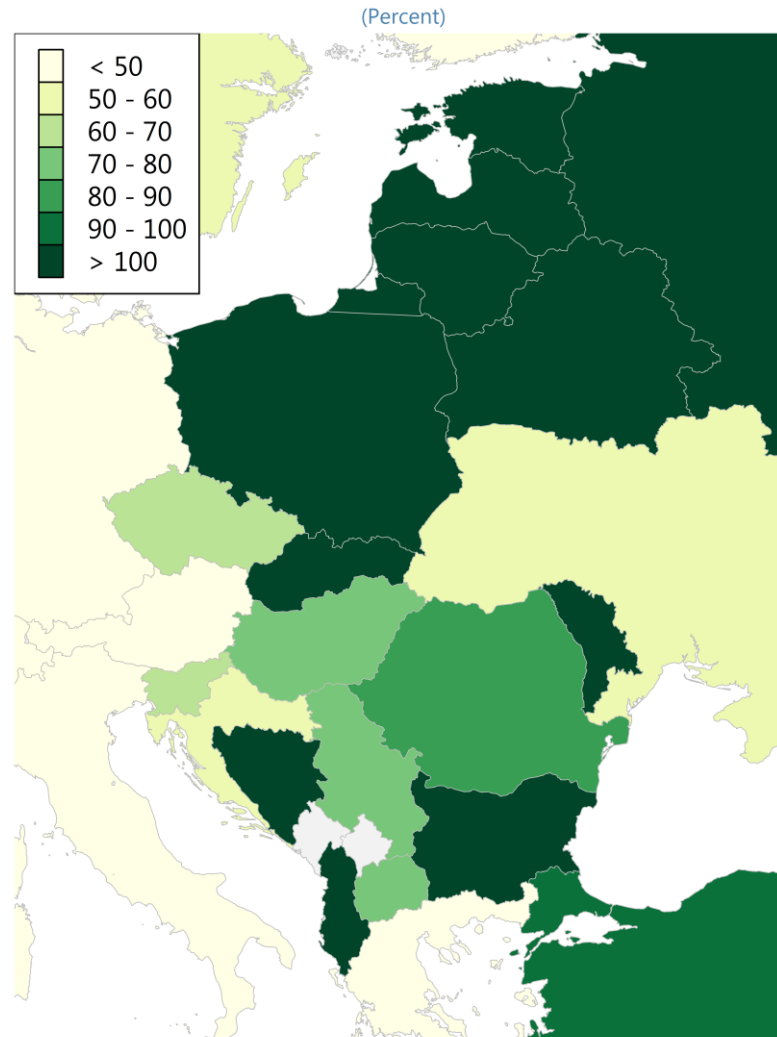


Note: For BIH data for 1990-1996

Most countries have grown strongly over the past two decades



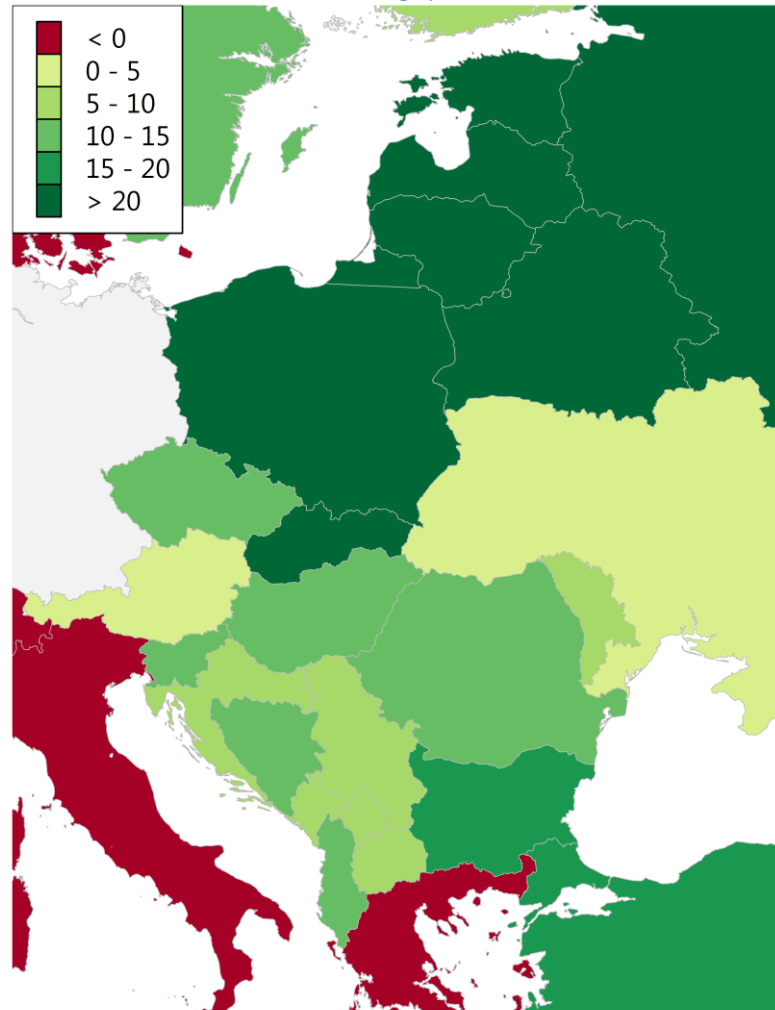
Change in GDP PPP per capita between 1996 and 2017



In the past two decades all countries have narrowed income differentials with Germany



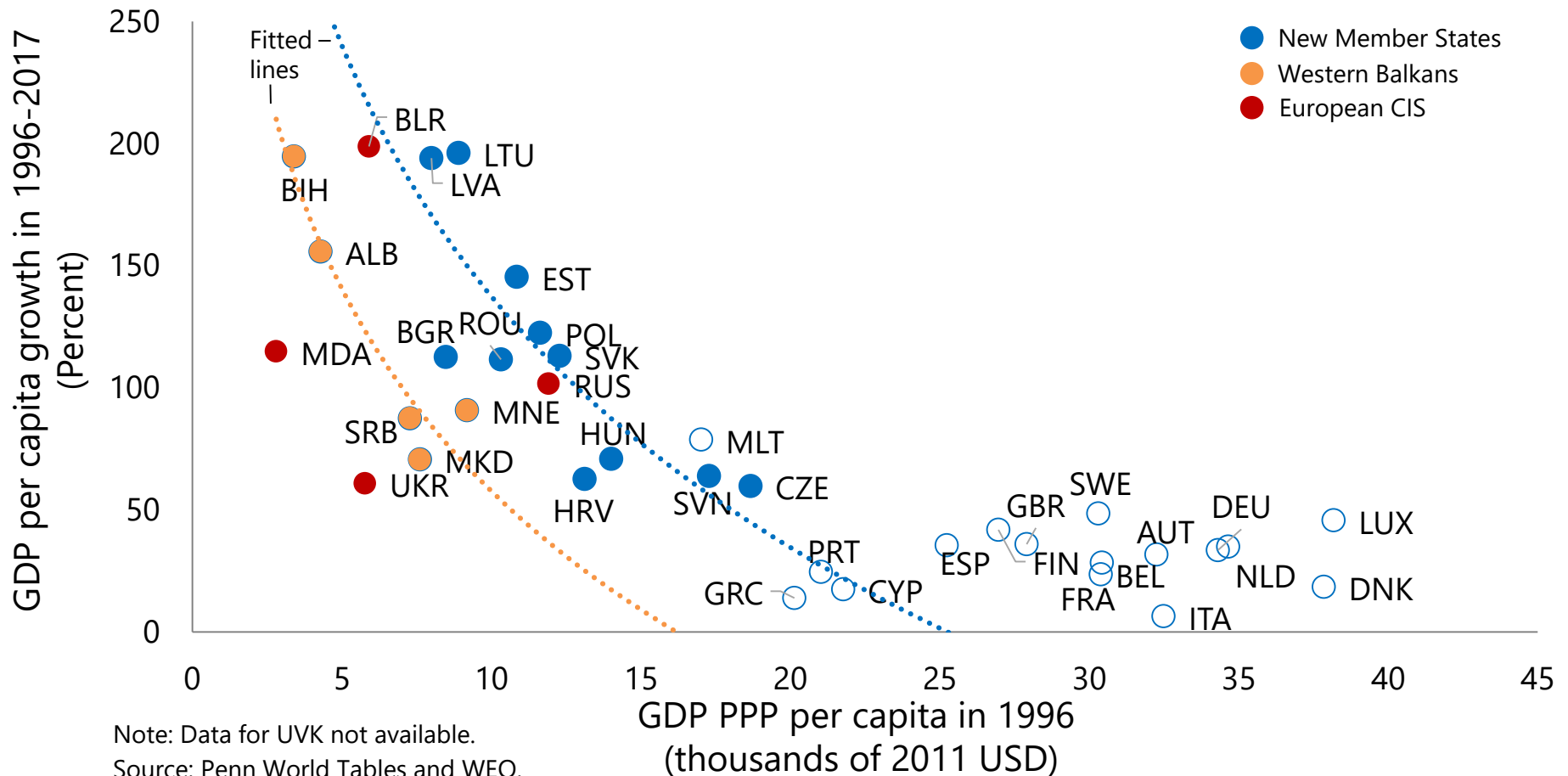
**Change in GDP PPP per capita
as percent of Germany between 1996 and 2017**
(Percentage points)



EU New Member States have done better than Western Balkans and CIS



GDP PPP per capita in 1996 vs. its change in 1996-2017

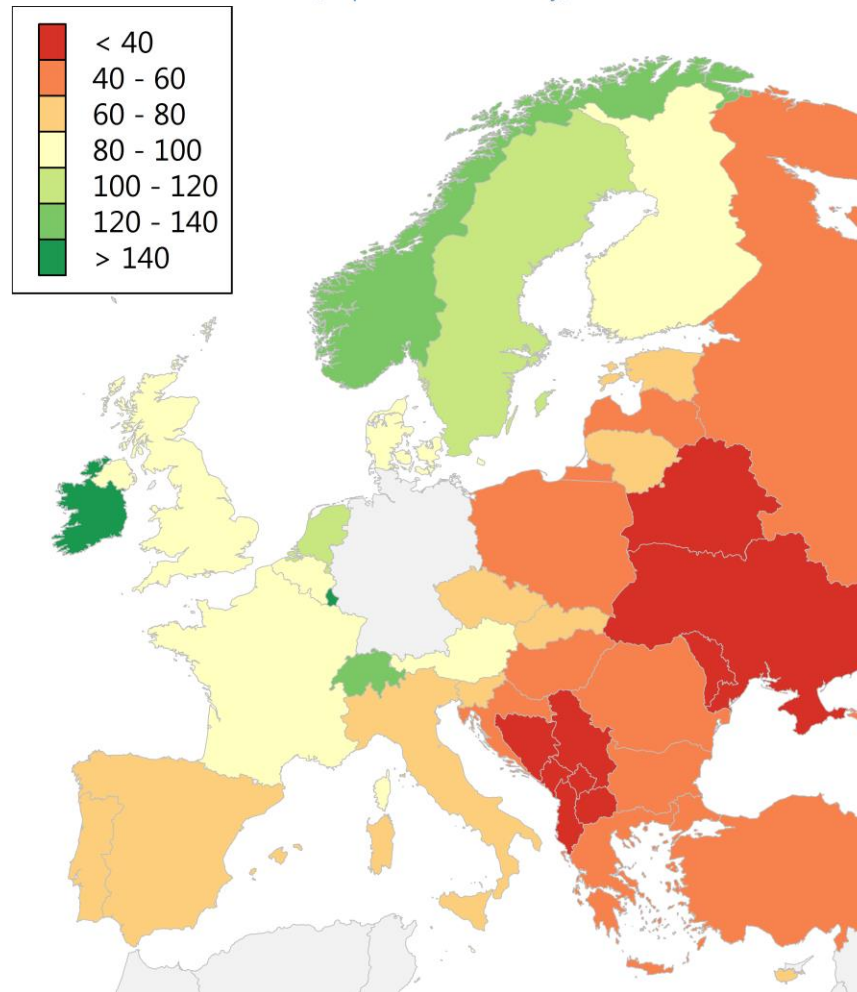


Some parts of CESEE have similar income levels to Spain and Italy; others are still poorer



GDP PPP per capita in 2017

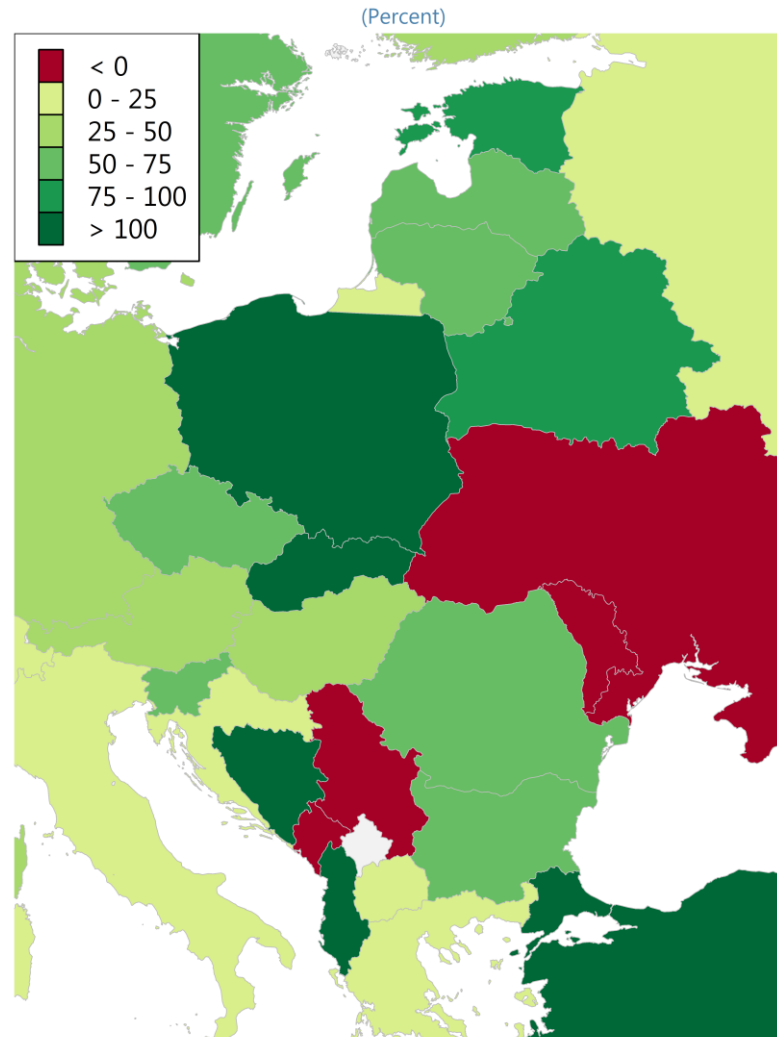
(As percent of Germany)



Most-but not all-countries are richer now than in 1989



Change in GDP PPP per capita between 1989 and 2017

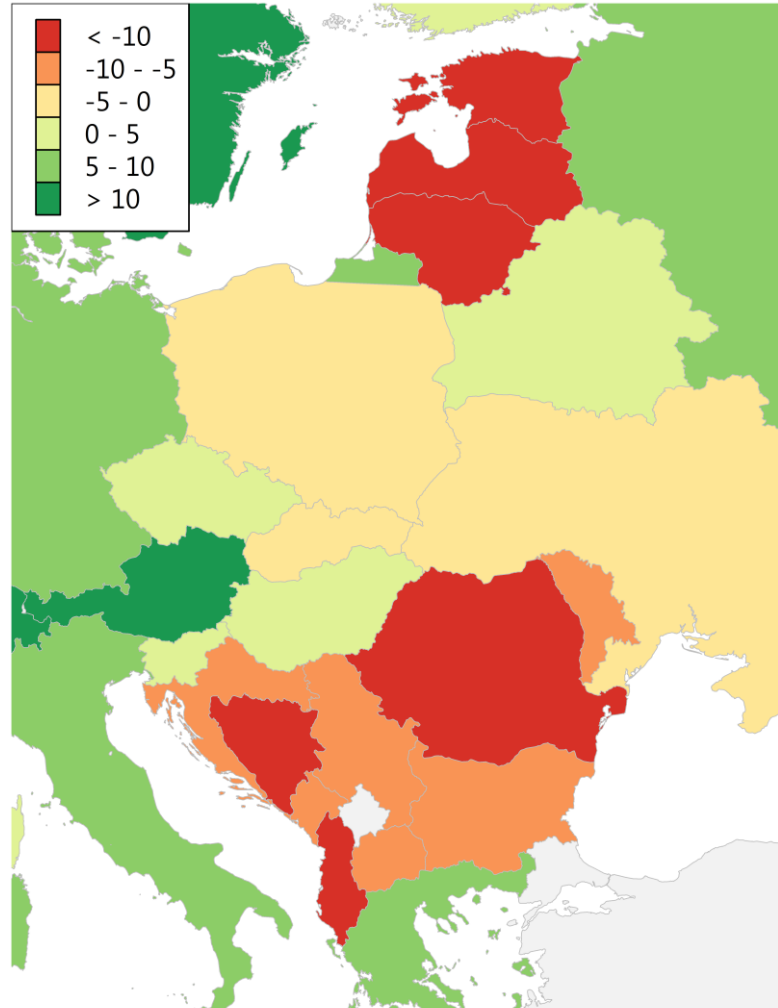


There are also visible differences in emigration



Net Migration Rate 1990-2015

(Percent of 1990 Population)



What explains these differences?



1. Is it data issues?
2. Early transition
3. War and conflicts
4. Boom-busts / macro-stability
5. EU Membership
6. Whether transition has been completed
7. Institutions
8. Country case (a) Poland vs. Ukraine

1. Do differences reflect data issues?



- GDP statistics in late 1989 not very good
 - Prices were not right
- Other problem: GDP not good indicator of consumer welfare
 - Much of what was produced was not wanted by consumers (cf. military expenditures)
 - Much was of low quality

However, even if size of initial collapse was exaggerated, there clearly were large cross country differences

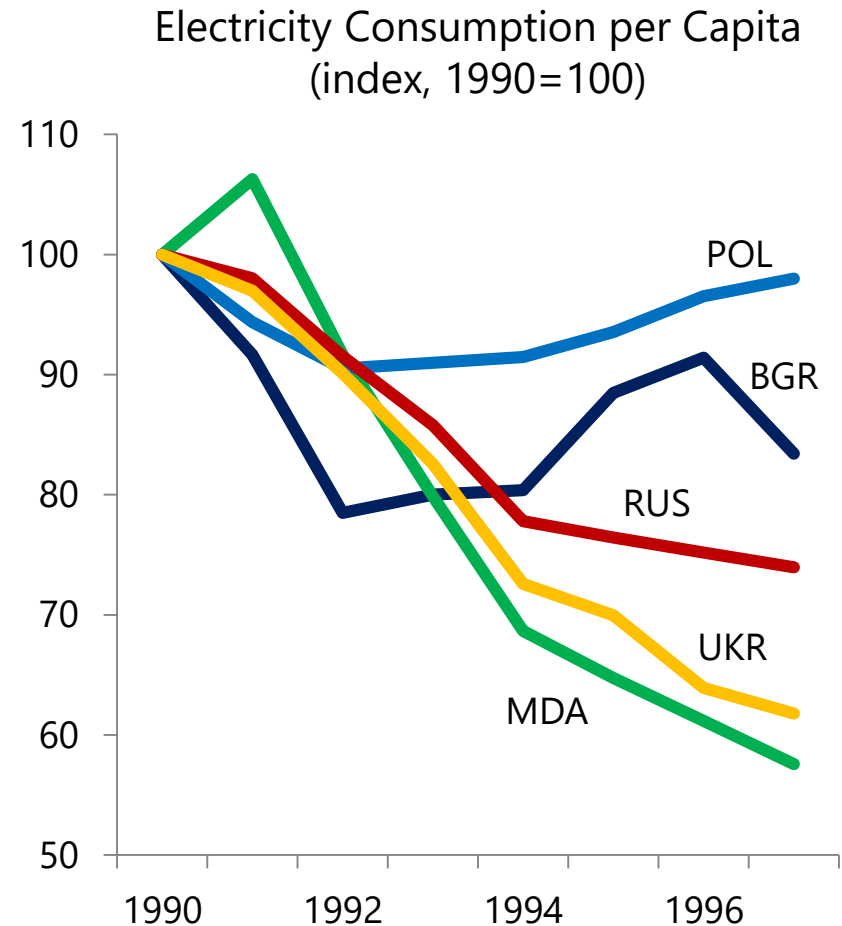


Other more easily measurable indicators also suggest:

- Large initial output falls
- Large cross country differences

Between 1990 and 1995, electricity consumption fell

- by almost 40 percent in Moldova and Ukraine
- very little in Poland.



Both progress and cross-country differences can be seen in satellite pictures



CESEE at night in 1992



CESEE at night in 2013



2. Early transition to market economy

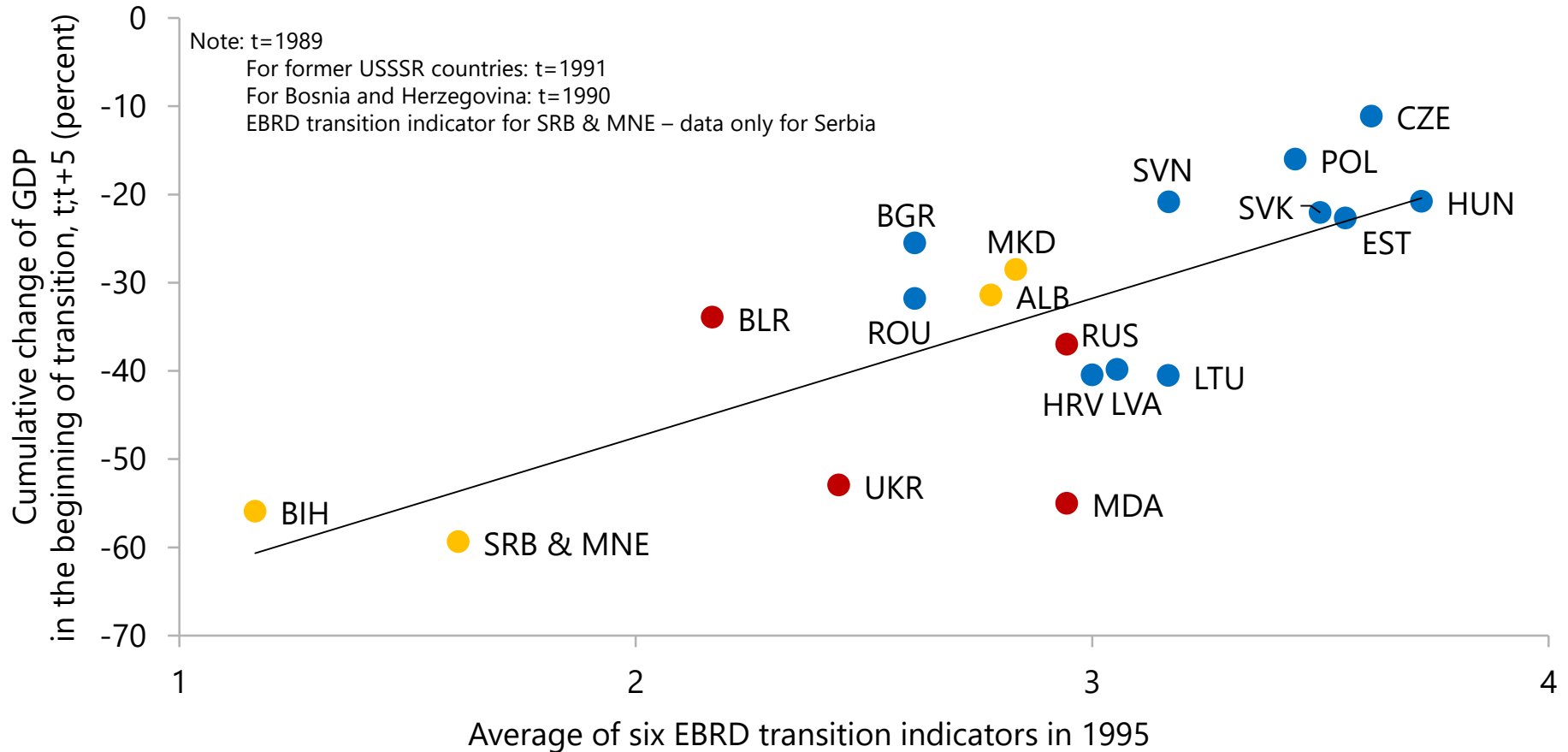


- In early 1990s there was a debate whether reforms should be gradual
- Worry was that more rapid reforms would be too painful
- Rapid reforms were indeed painful—unemployment in early reformers rose sharply
- However, countries that postponed reforms had a much **longer and deeper** initial recession
- Why? Without hard budget constraint on firms, it was hard to get credit growth and inflation under control

Countries that postponed reforms suffered deeper output losses



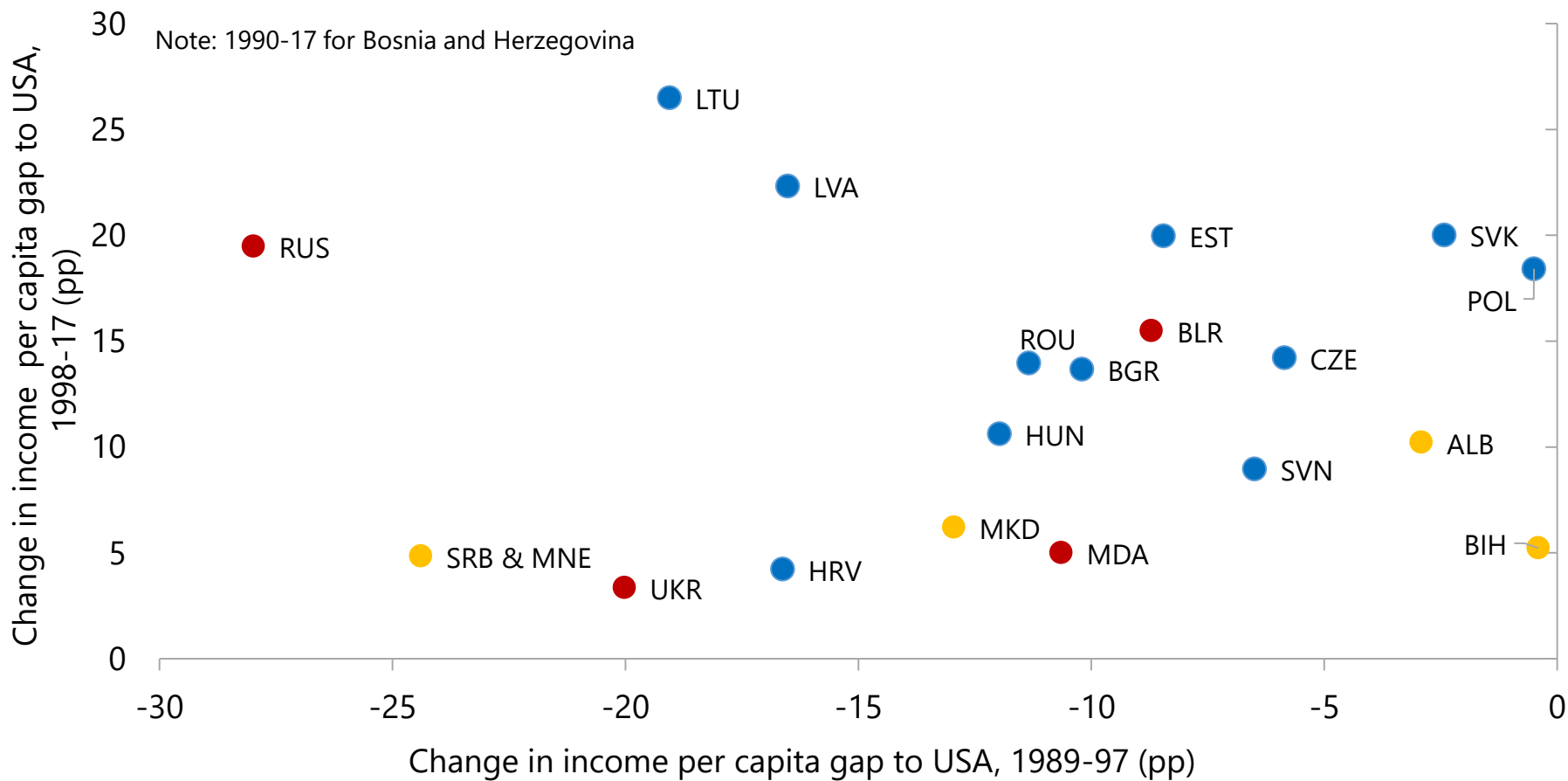
Cumulative change of GDP and early transition reforms



Weaker growth in early transition not compensated by faster growth later



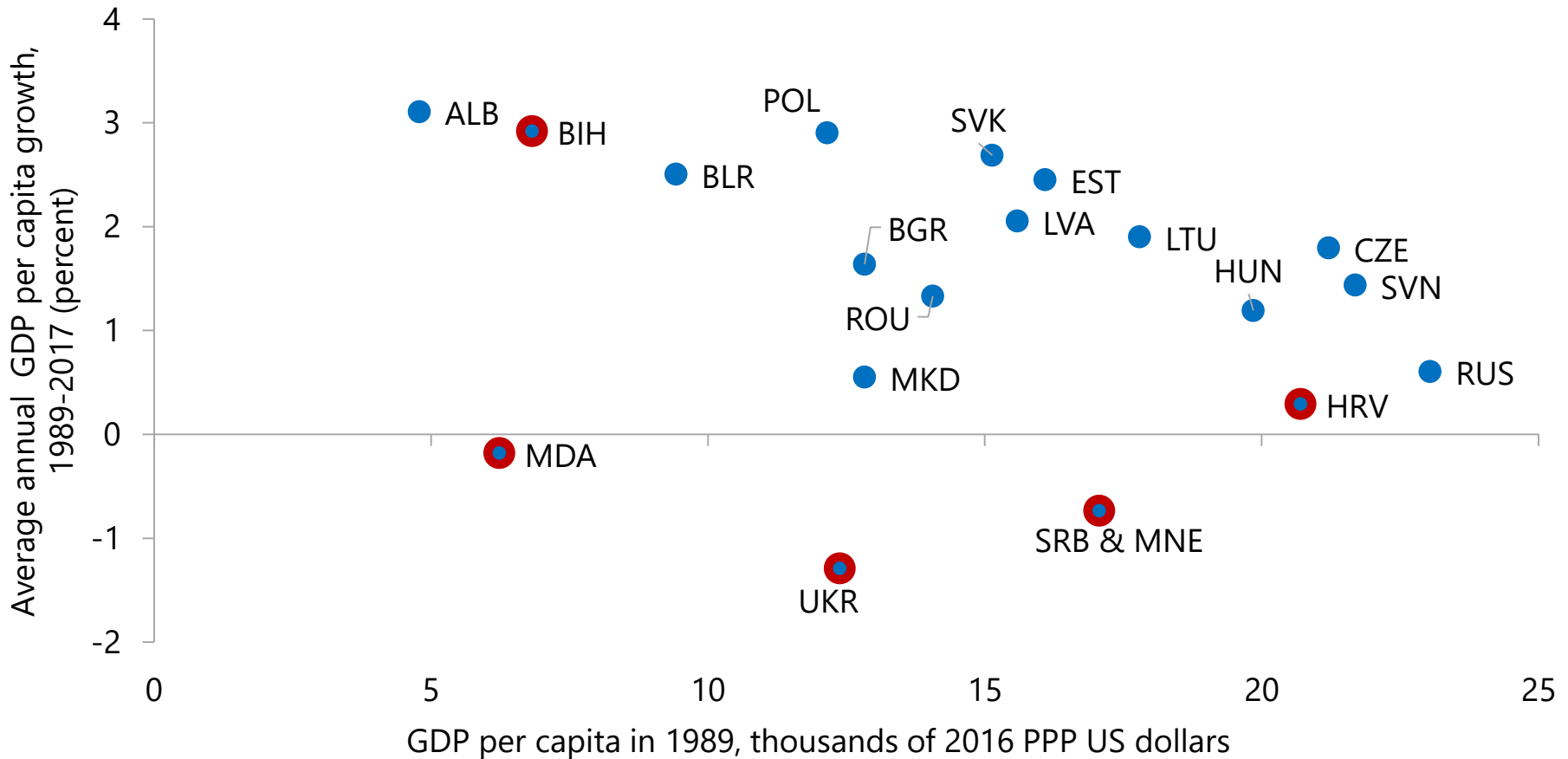
Convergence per capita to USA in 1989-97 and 1998-17 (pp)



3. Wars and conflicts: the four countries with the lowest growth all had wars



Average GDP per capita growth, 1989-17, and its level in 1989
Red circle indicate whether a country experienced a war in 1989-17

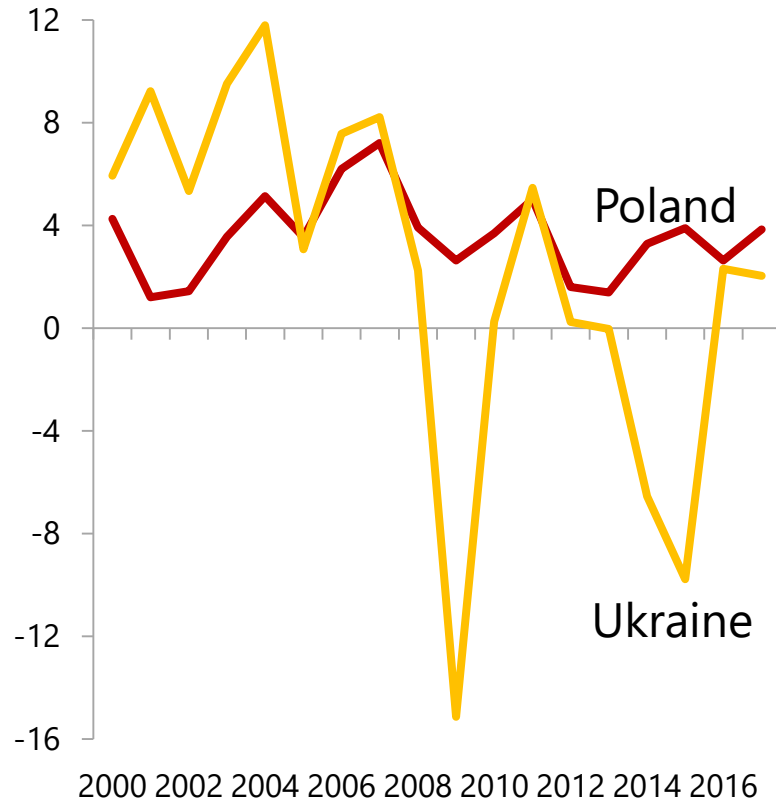


Note: 1999-2017 for BIH.

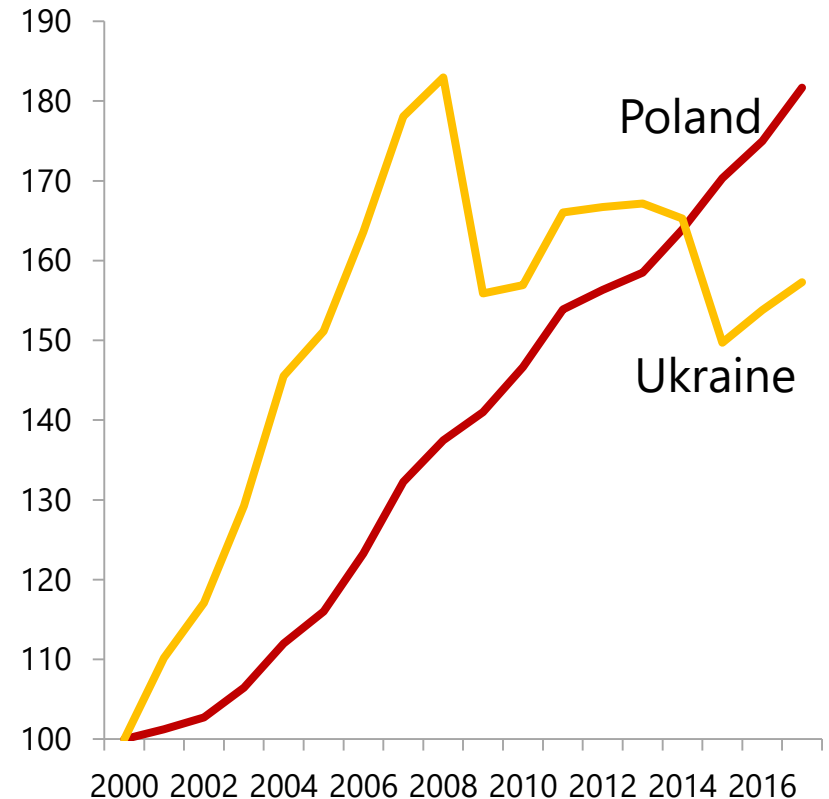
4. Some countries have gone through boom-busts that slowed average growth



GDP Growth
(Percent)



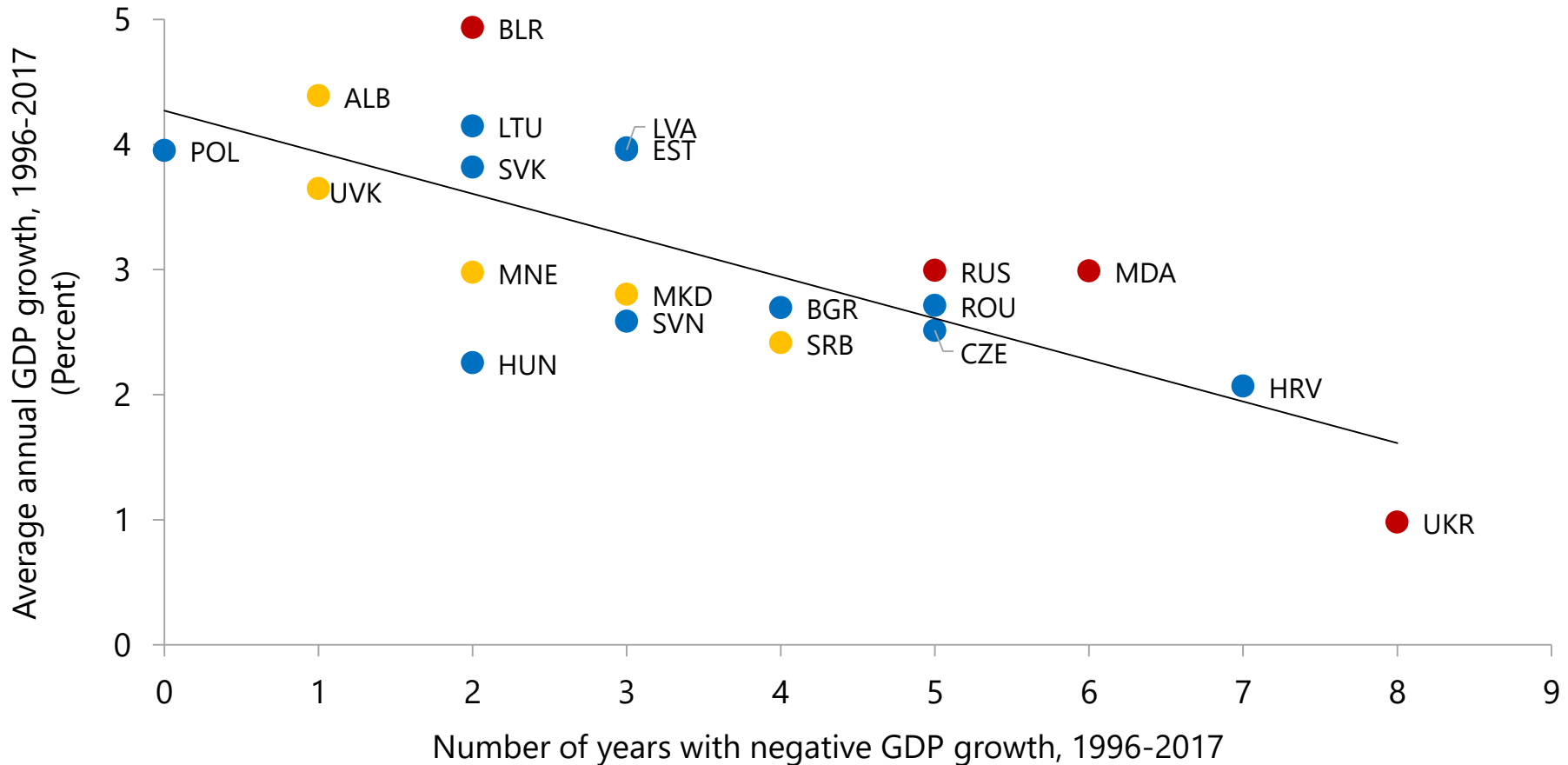
GDP per capita
(2000=100)



Countries with fewer recessions grew faster on average

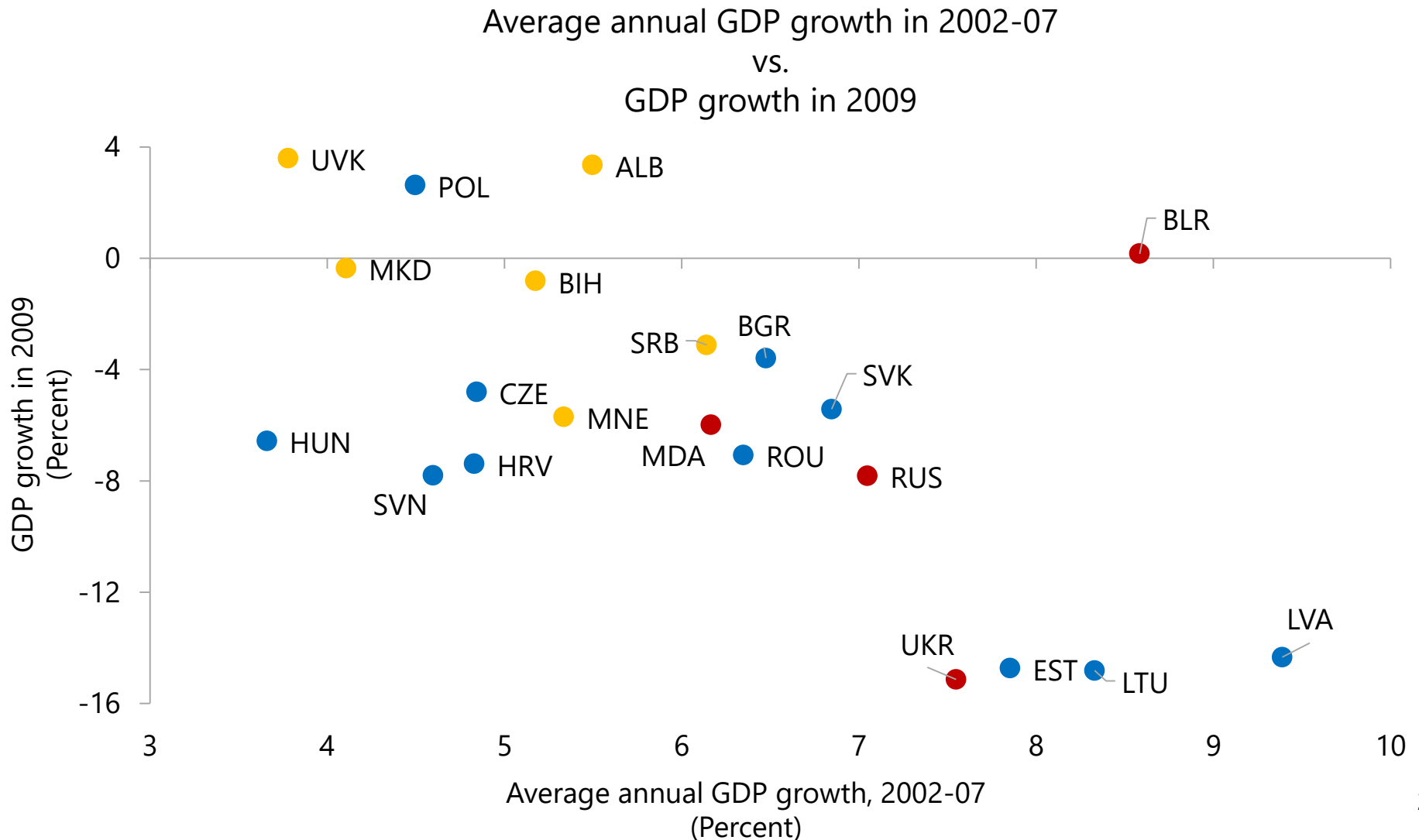


Number of years with a decline of GDP vs. annual average GDP growth between 1996 and 2017



Note: for MNE and UVK: data for 2001-17; for SRB: 1998-2017.

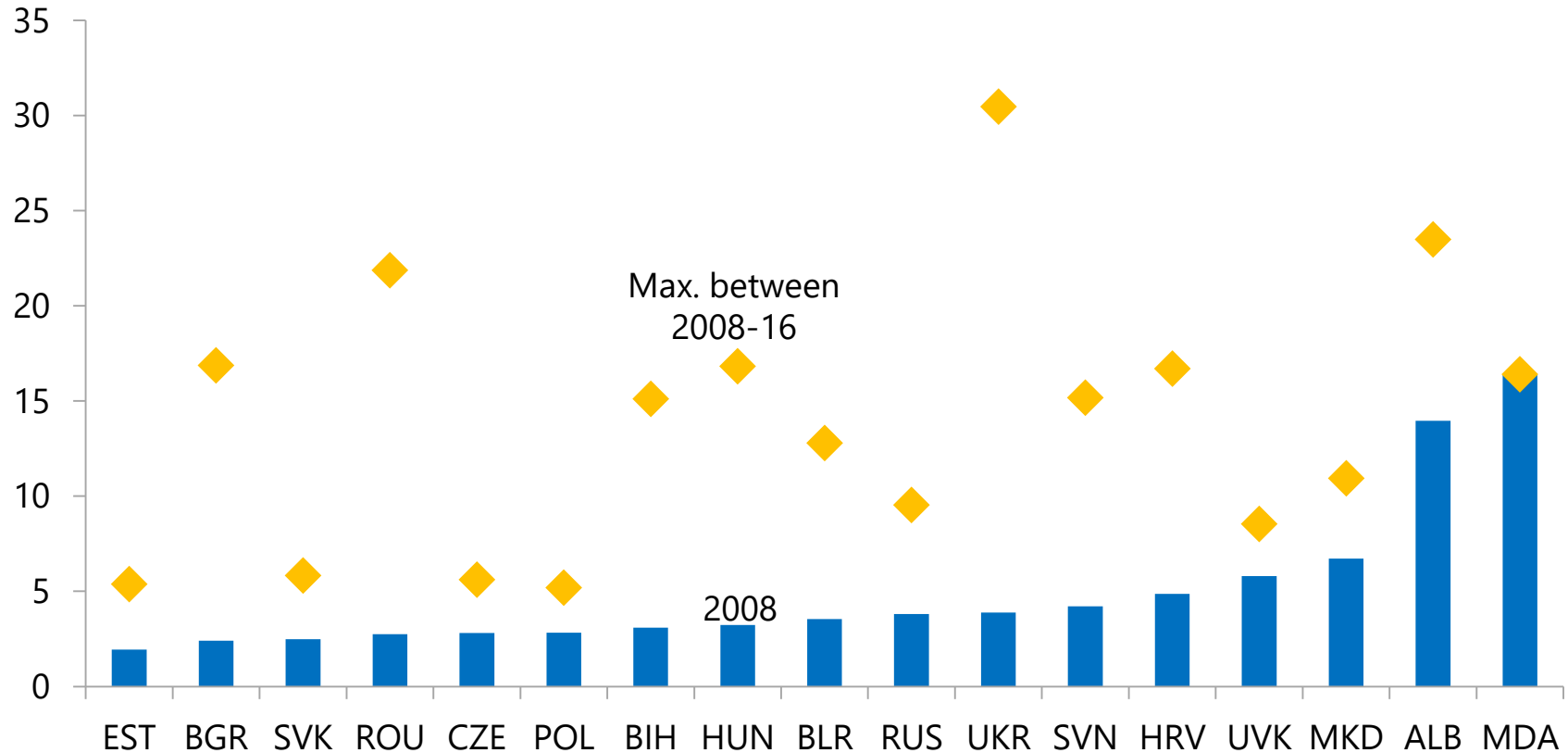
Countries which grew very fast pre-crisis experienced the deepest decline in 2009



Crises led to high NPLs and weak banks, which holds back growth



NPL ratio in 2008 and peak value between 2008-16
(Percent)

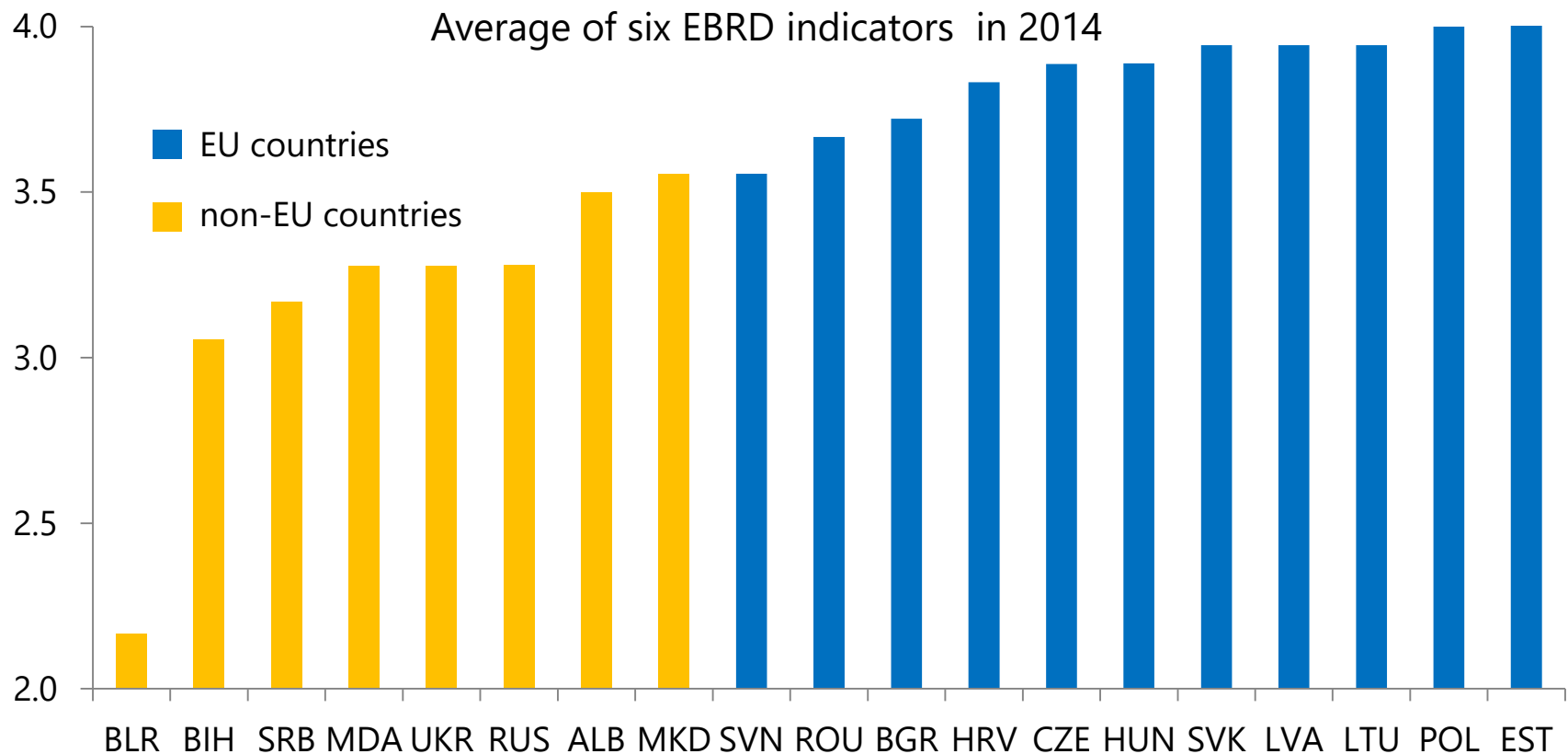


Note: for BLR, UVK and ALB: bar showing data for 2010; for MDA: 2009.

5. EU Membership



- EU accession was powerful catalyst for reforms and upgrading of institutional framework

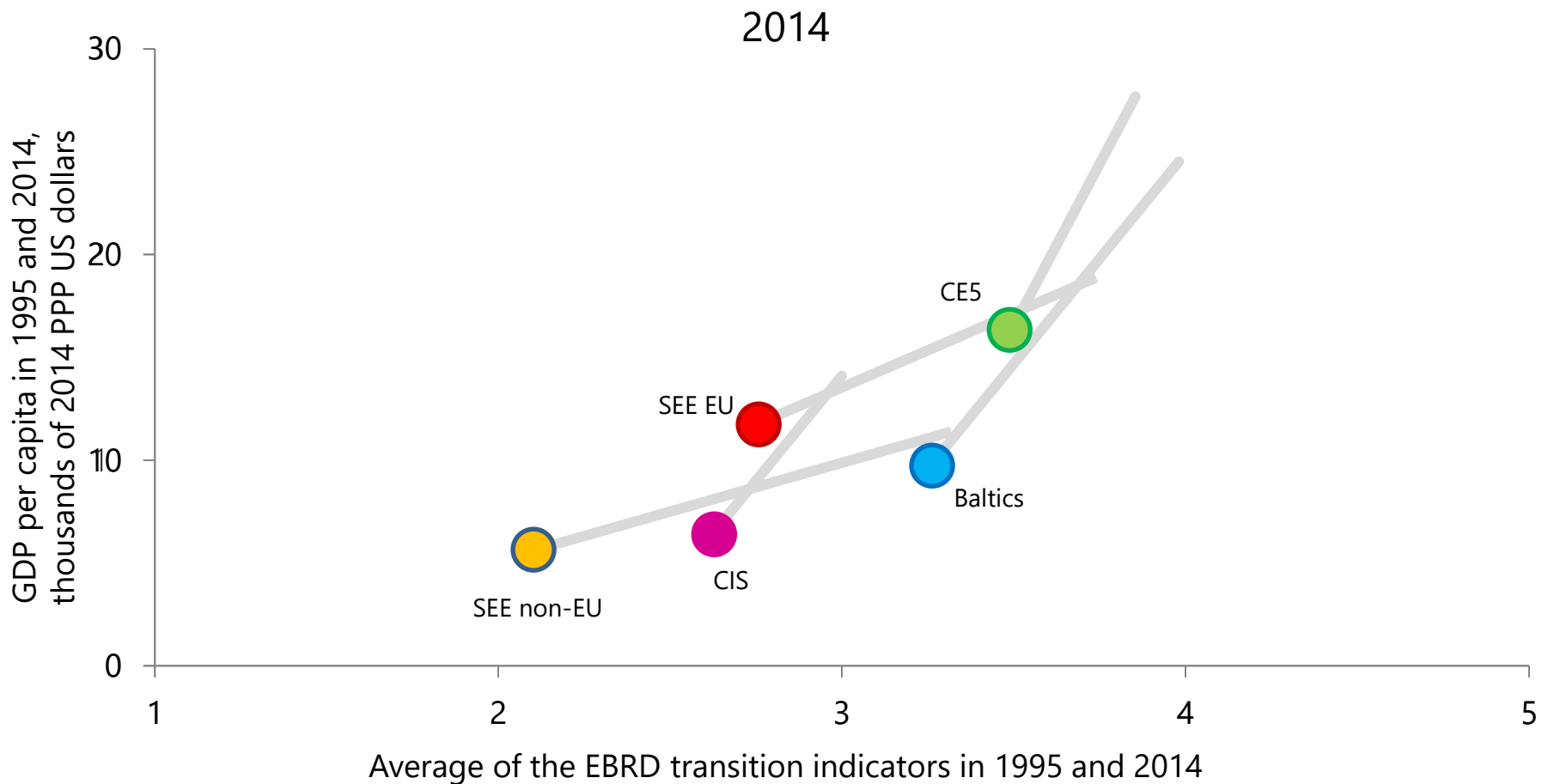


Note: 2007 for Czech Republic

(Prospects of) EU Membership led to more reforms and higher growth



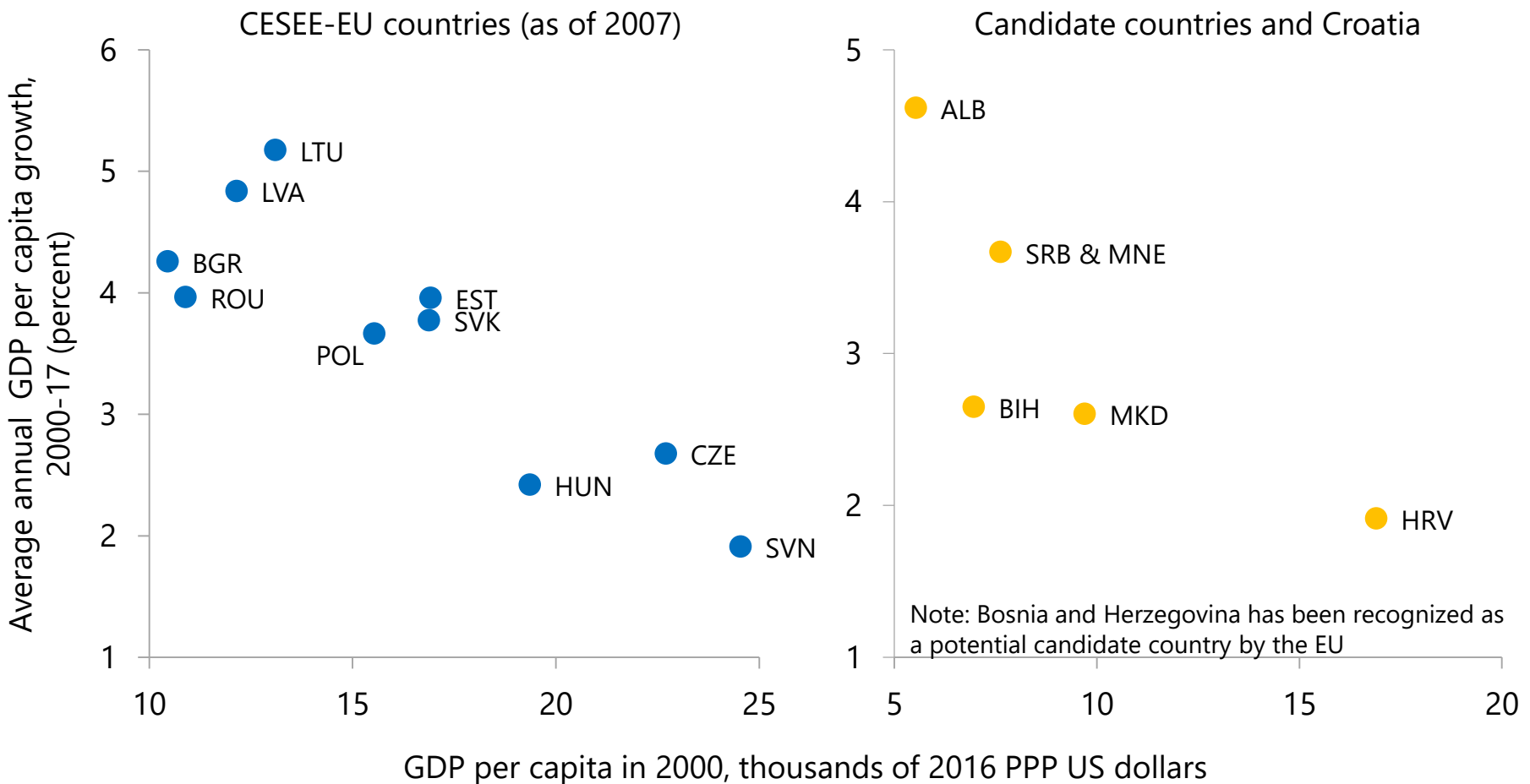
GDP per capita and average of EBRD transition indicators



Rapid convergence in EU and EU candidate countries



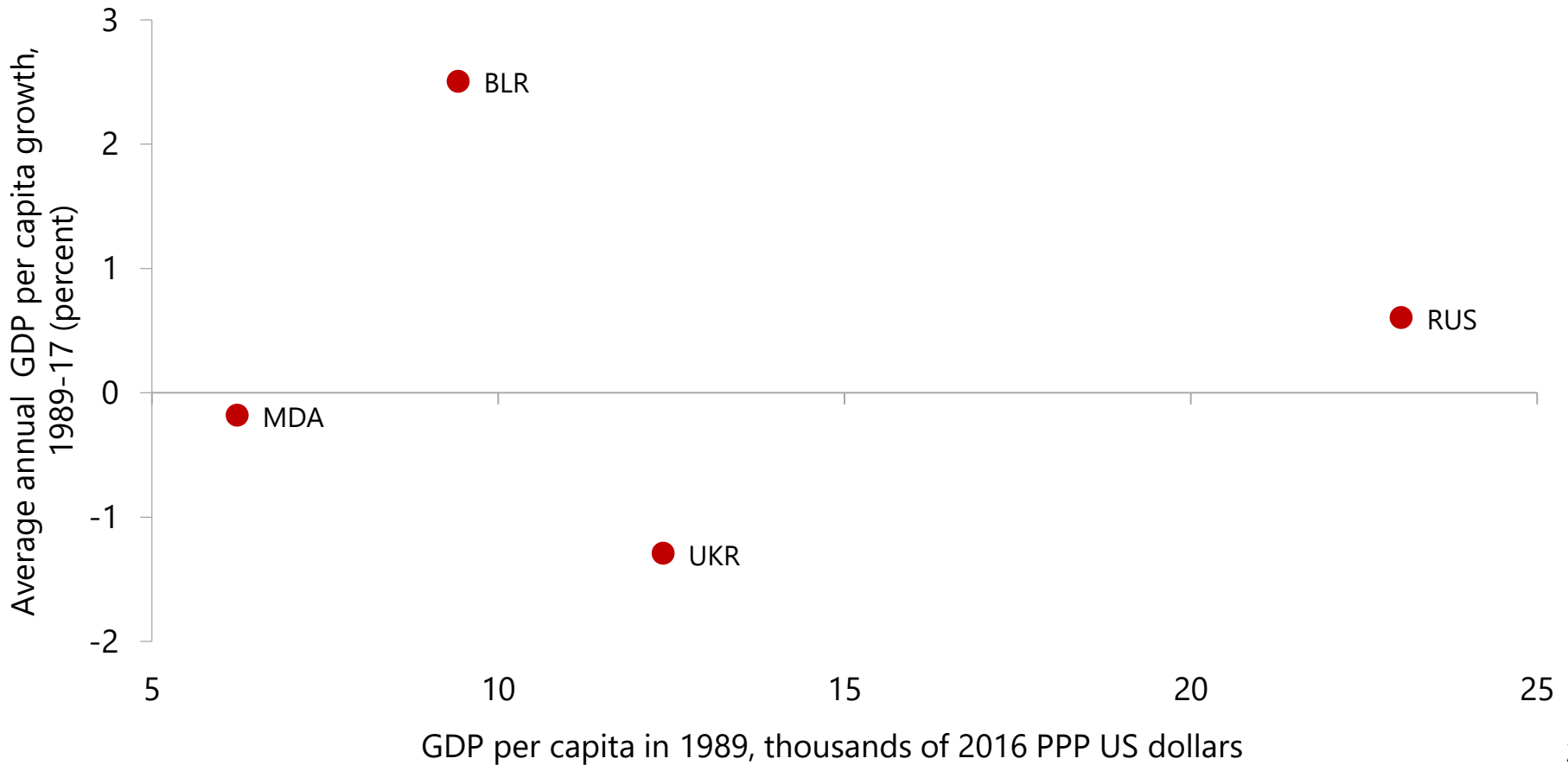
Average GDP per capita growth, 2000-17, and its level in 2000



By contrast, no convergence in European CIS



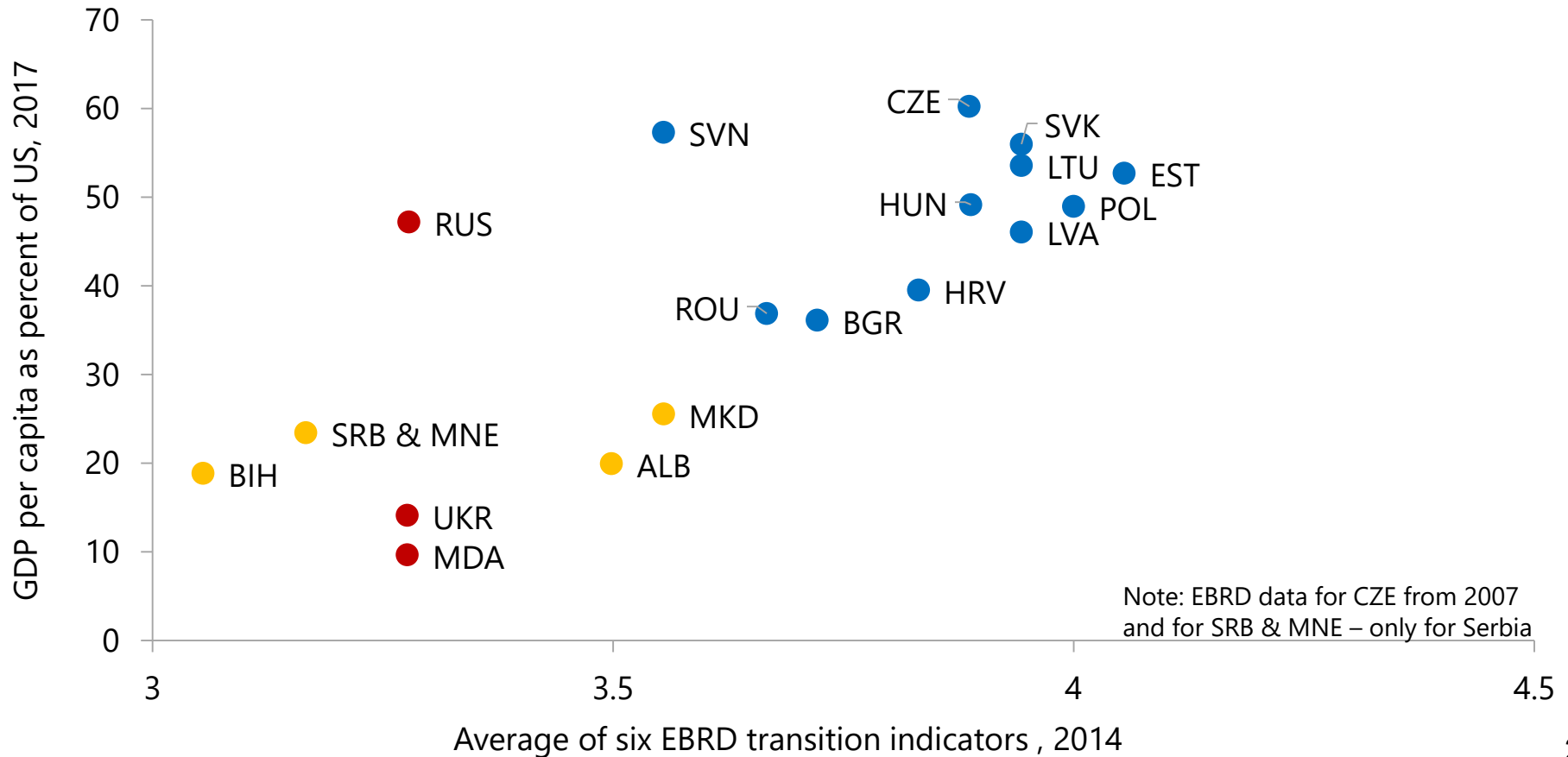
Average GDP per capita growth, 1989-17, and its level in 1989



6. Countries that have more completed transition are richer...



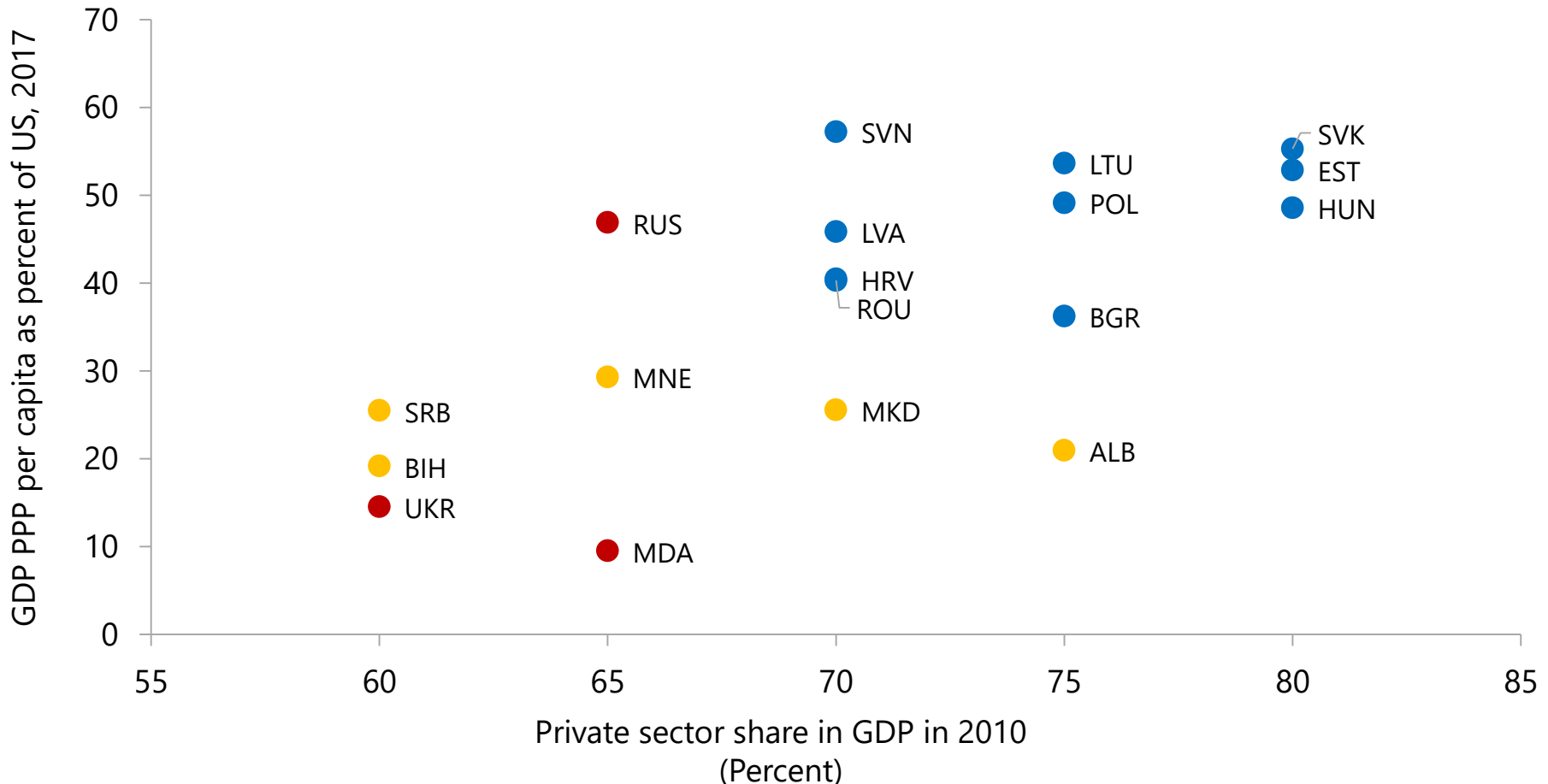
GDP per capita as percent of US in 2017 and average of EBRD transition indicators in 2014



...as do countries where private sector is more vibrant



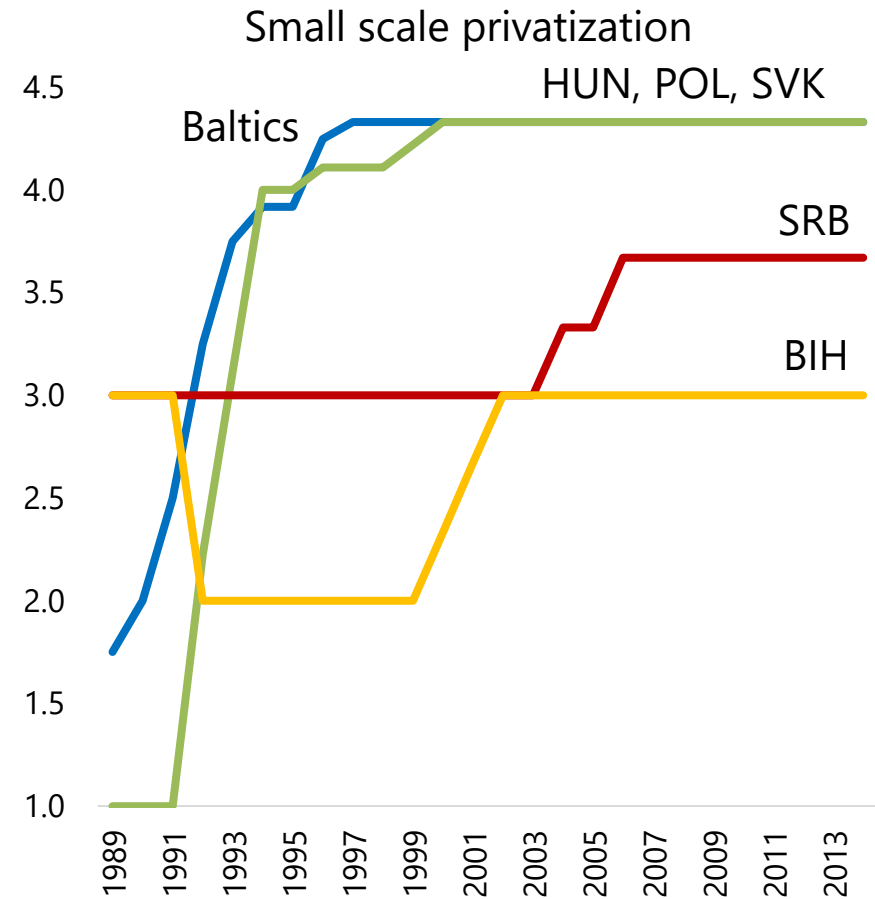
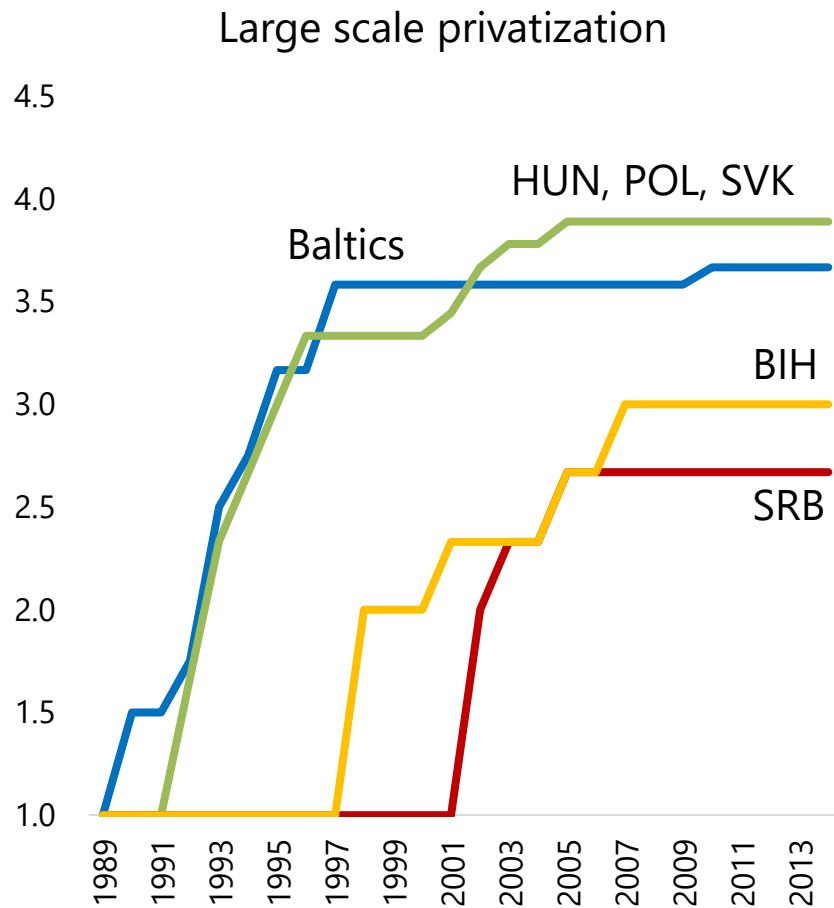
GDP PPP per capita in 2017 and private sector share in GDP in 2010



Limited privatization progress in Bosnia and Herzegovina and in Serbia stalled after the crisis



EBRD Transition Indicators

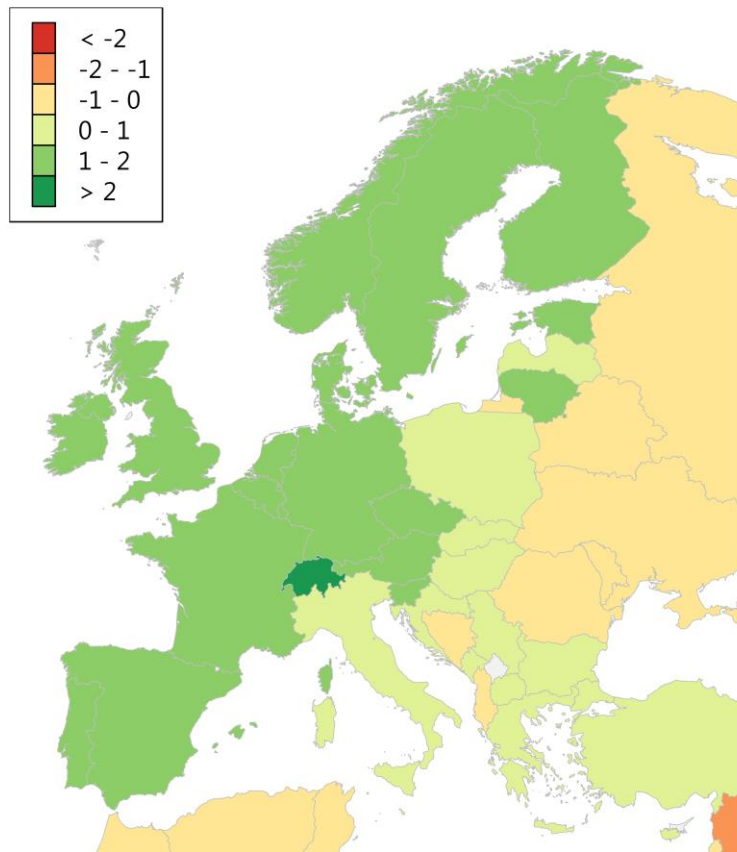


7. CESEE countries differ in the quality of institutions, e.g. in governance....

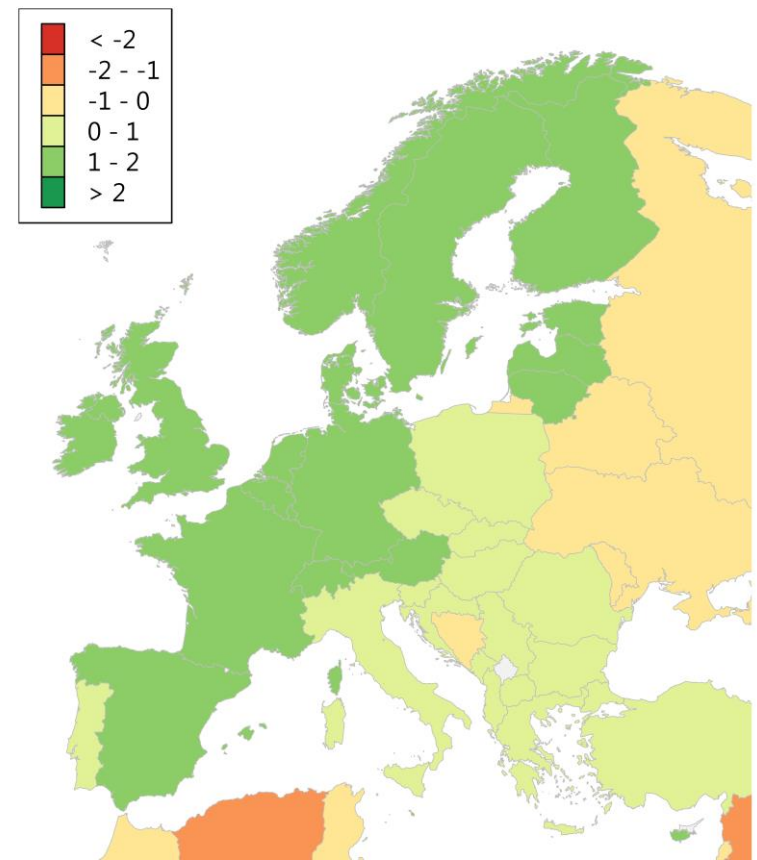


Worldwide Governance Indicators, 2016
(Ranges from -2.5 (weak) to 2.5 (strong) governance performance)

Government Effectiveness



Regulatory Quality



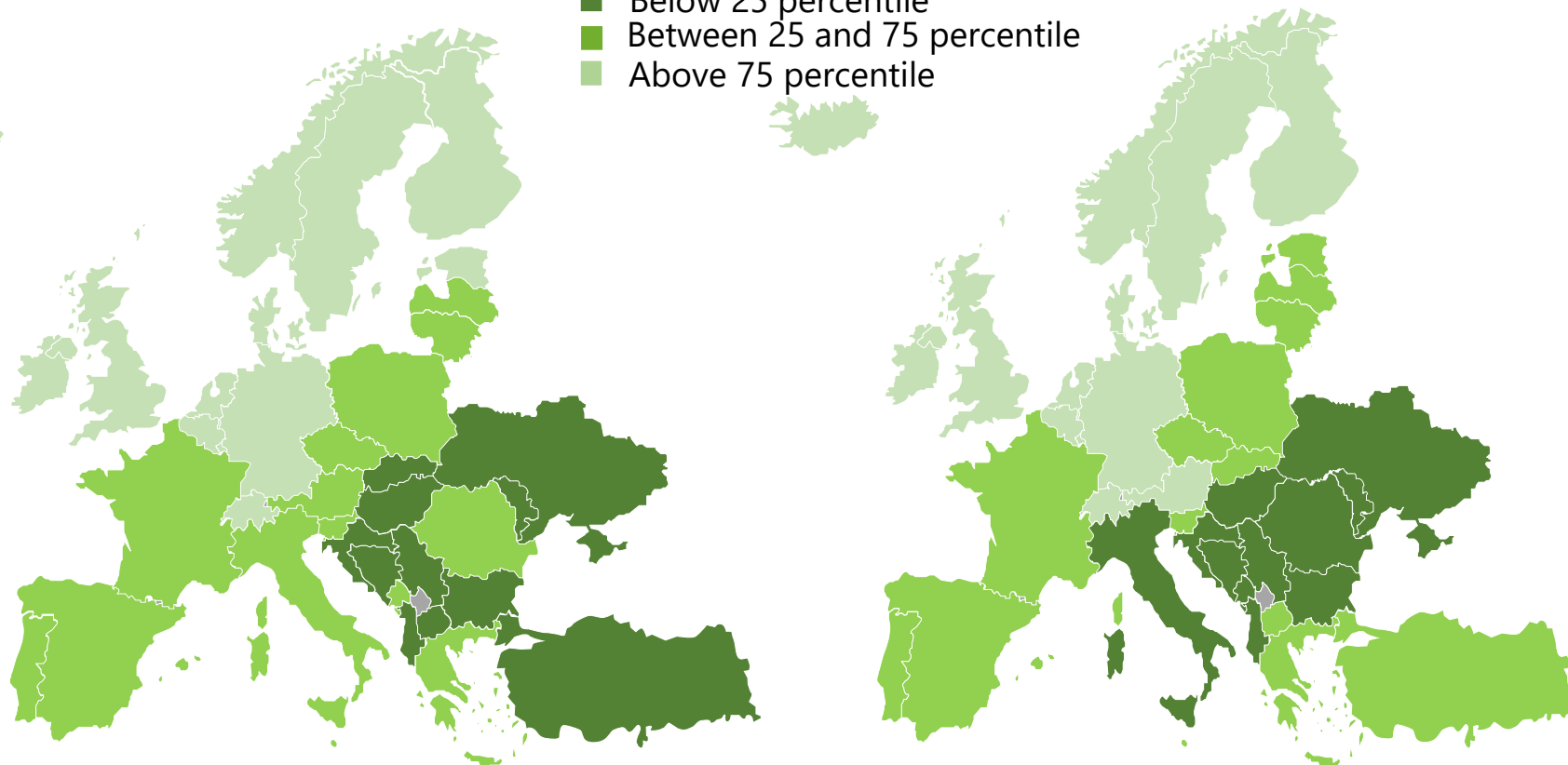
...and the judiciary.



Judicial Independence, 2015

Impartial Courts, 2015

- Below 25 percentile
- Between 25 and 75 percentile
- Above 75 percentile

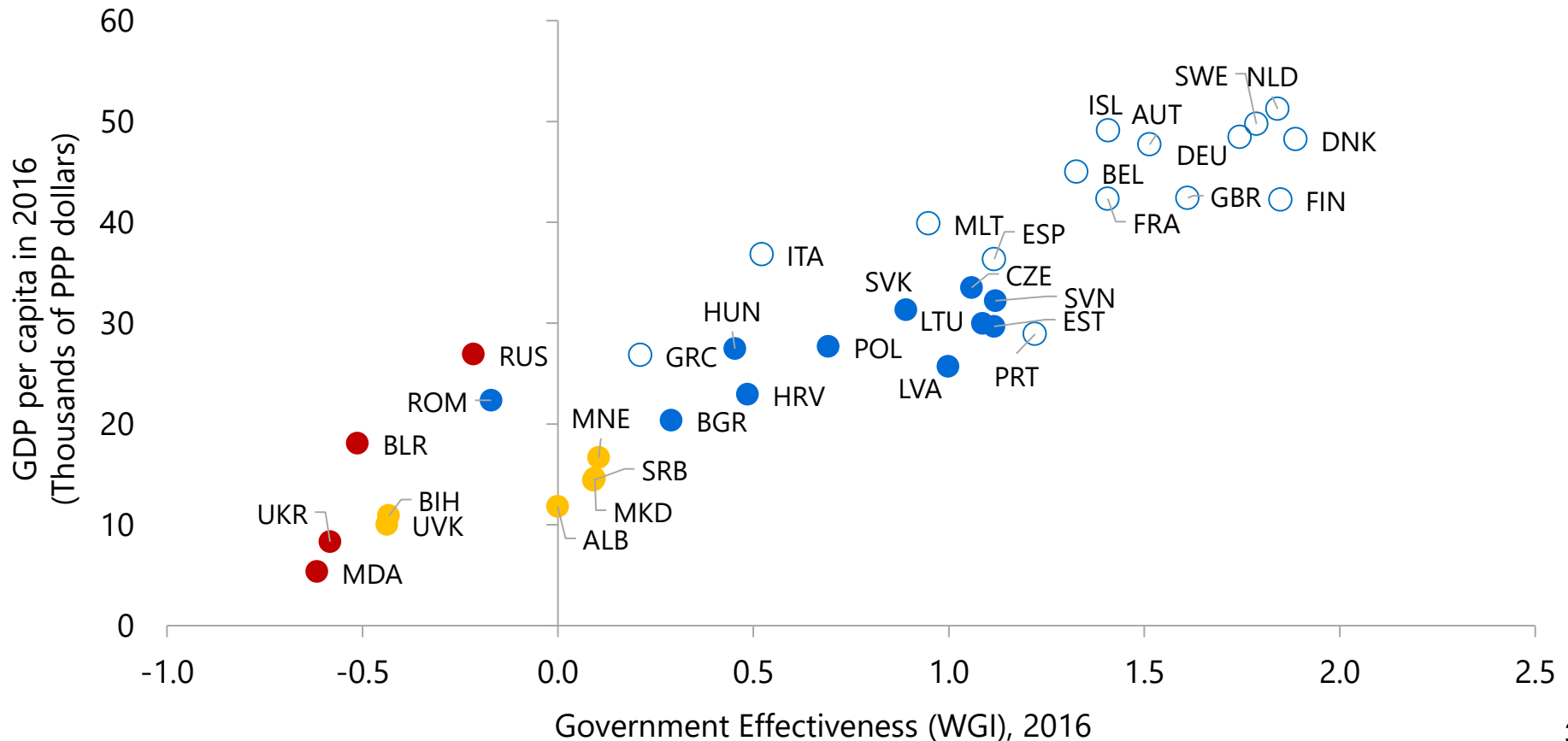


Source: World Economic Forum. Note: Worldwide distribution excluding LICs

Richer countries have better institutions (though causality may go both ways)



Government Effectiveness vs. Income Per Capita, 2016





COUNTRY CASES

8. Country case (a) Poland vs Ukraine

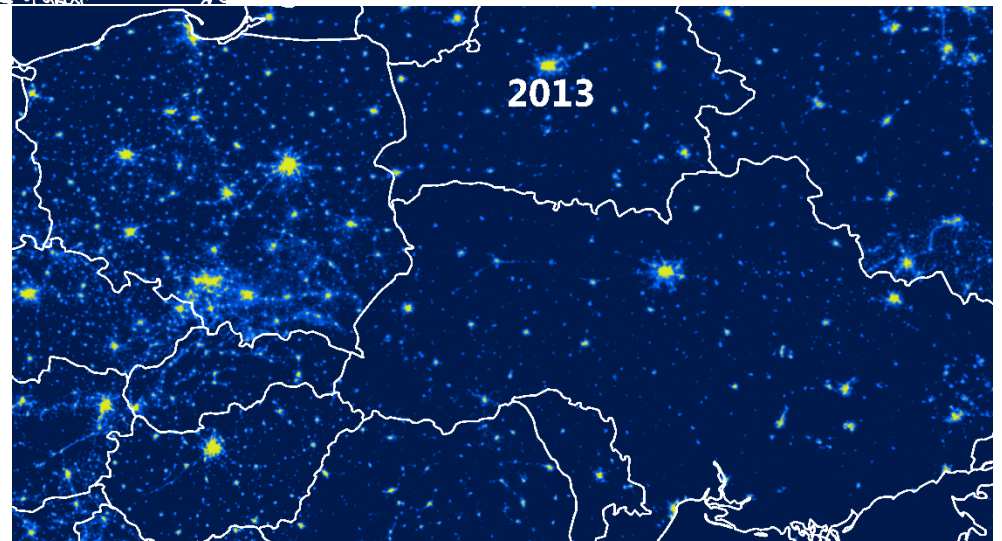
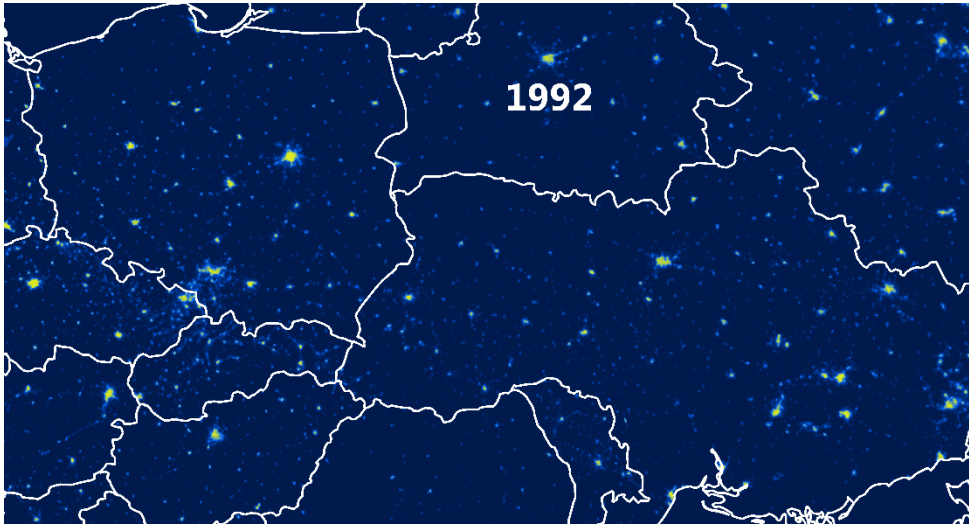


- Poland has done much better than Ukraine
- In 1989 they were equally rich
- Now Poland is three times as rich
- Why?
 - Poland more macro-stability
 - Poland reformed more and earlier
 - Poland has better institutions

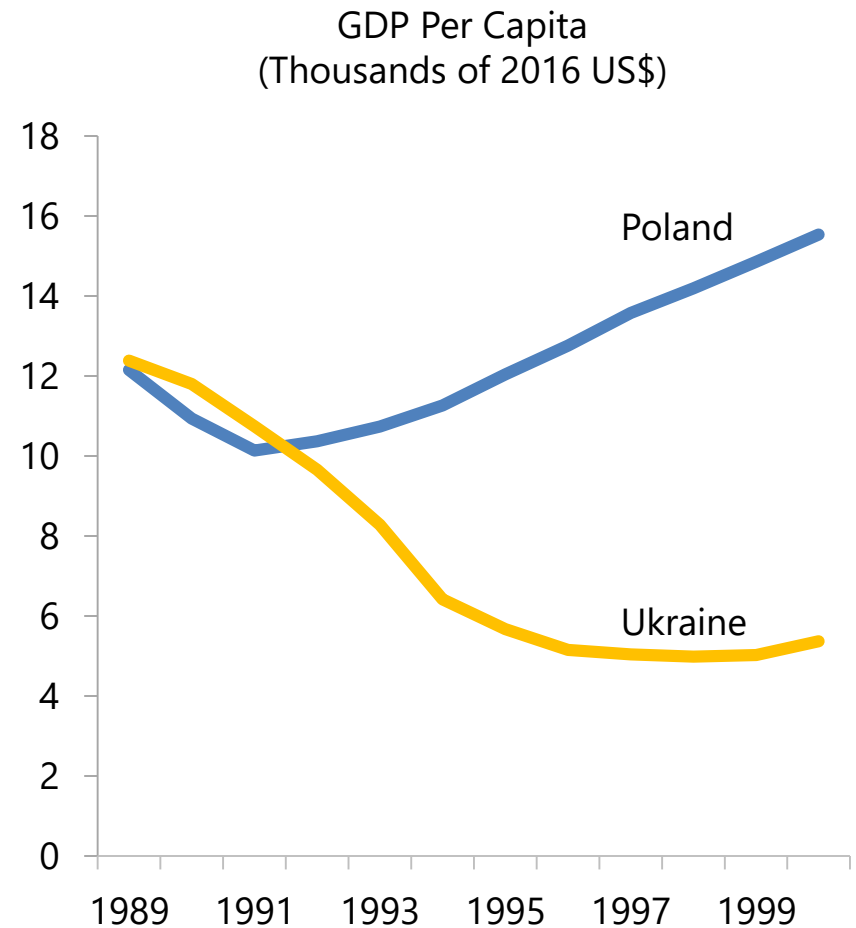
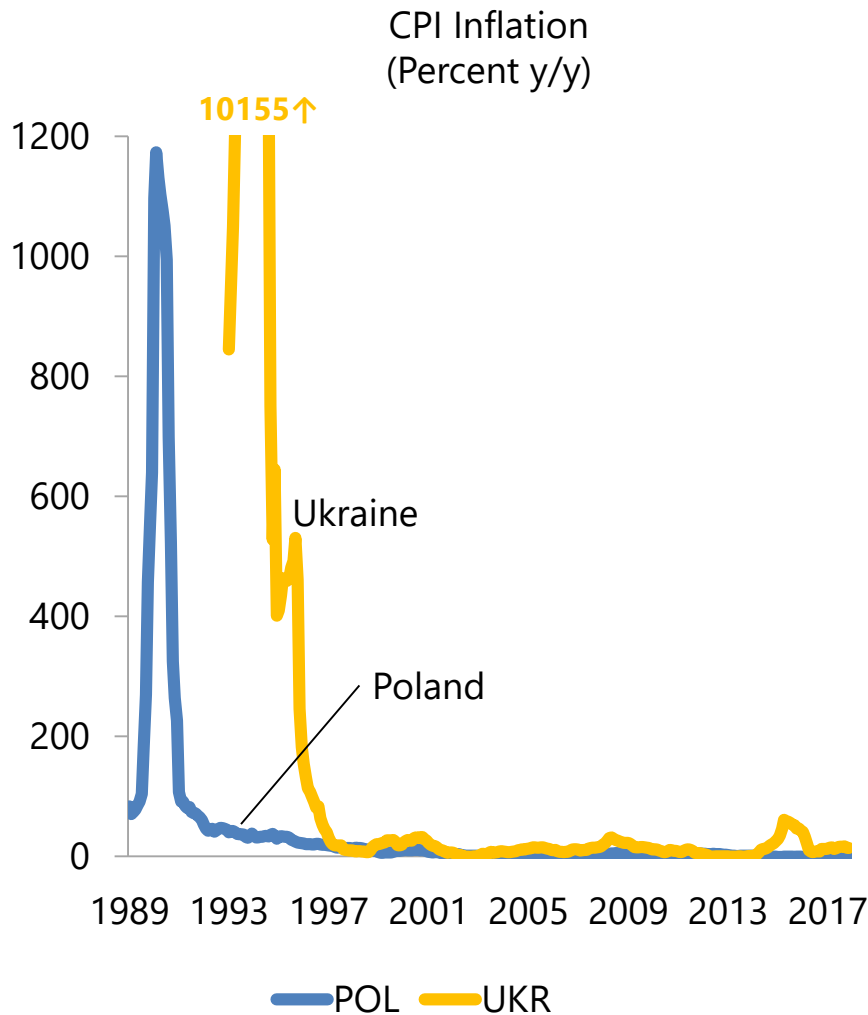
Difference is clearly visible on satellite pictures.



Nightlights intensity



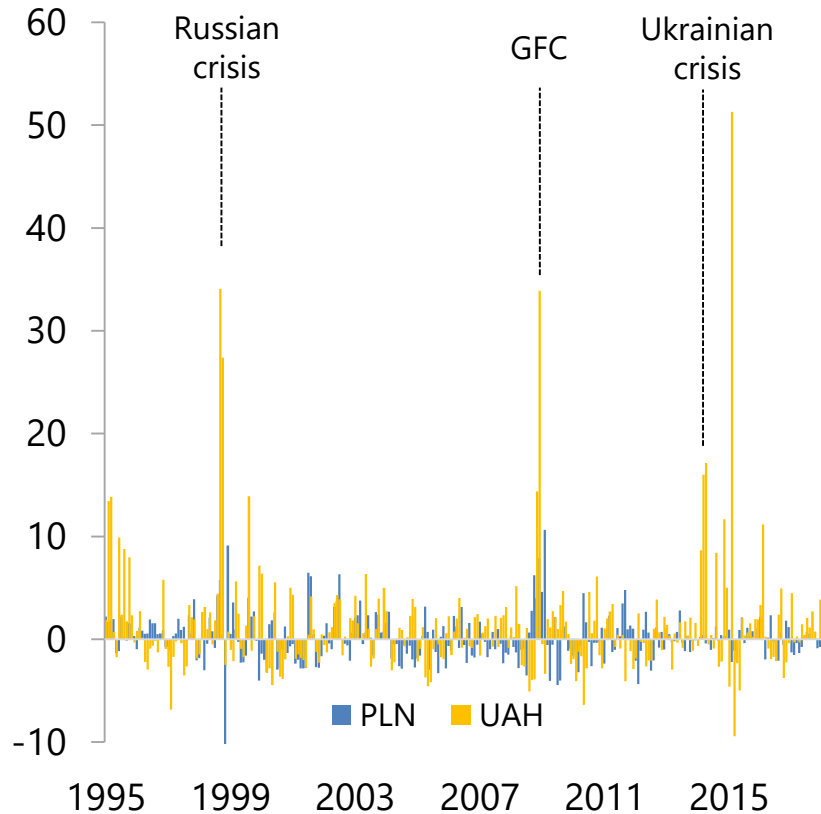
Macro-stabilization occurred much earlier in Poland.



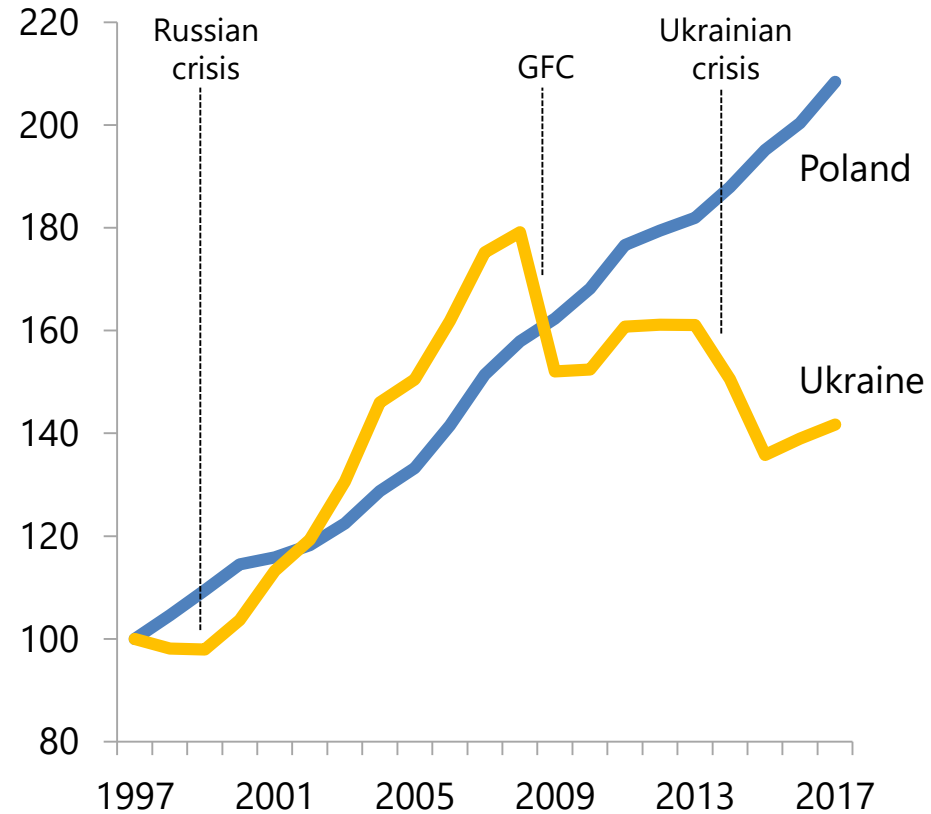
Poland has not had any crisis; Ukraine has had three



Exchange Rates vs EUR
(Percent m/m)



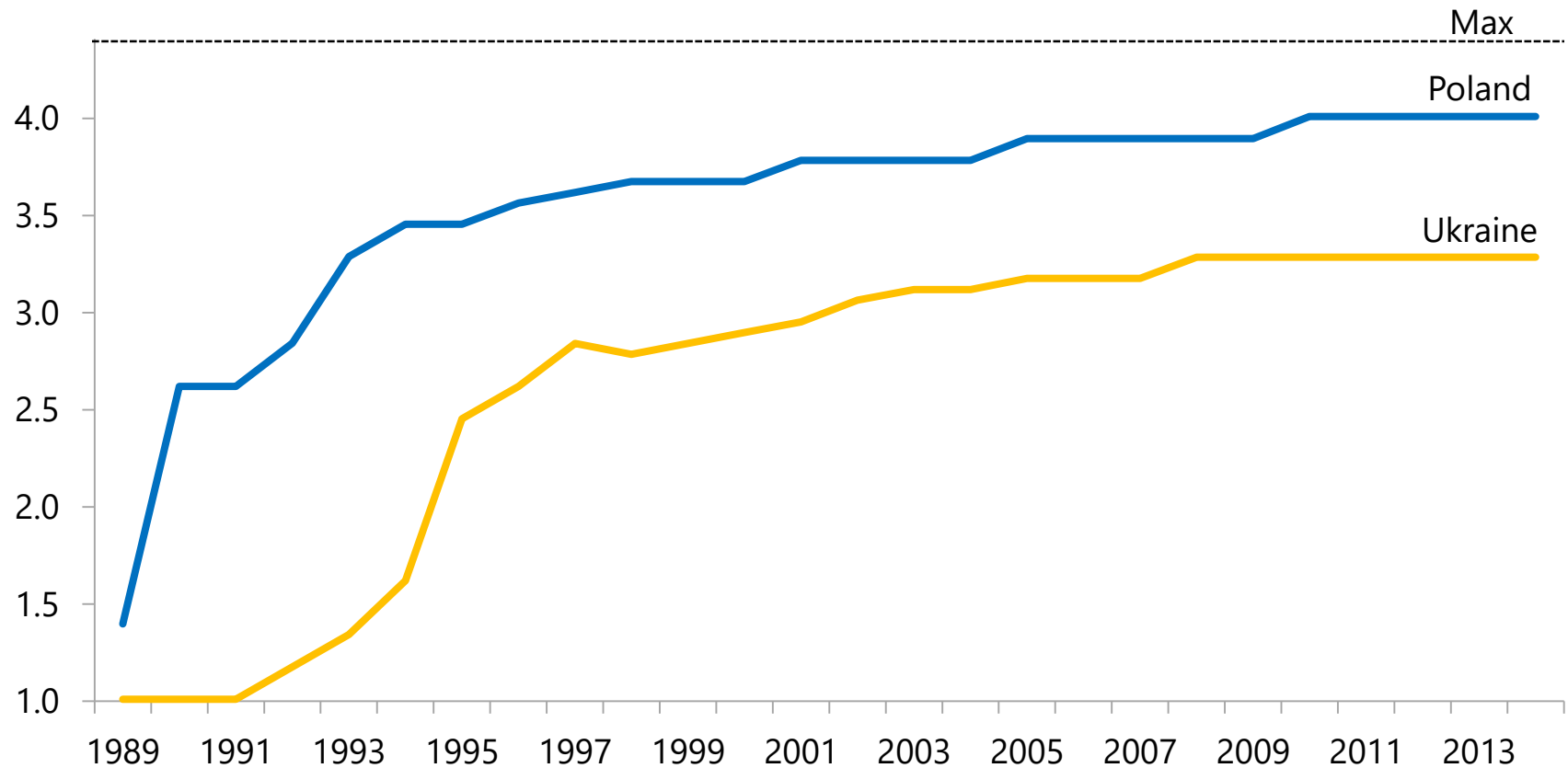
GDP Level
(Index, 1997=100)



Poland reformed earlier and deeper



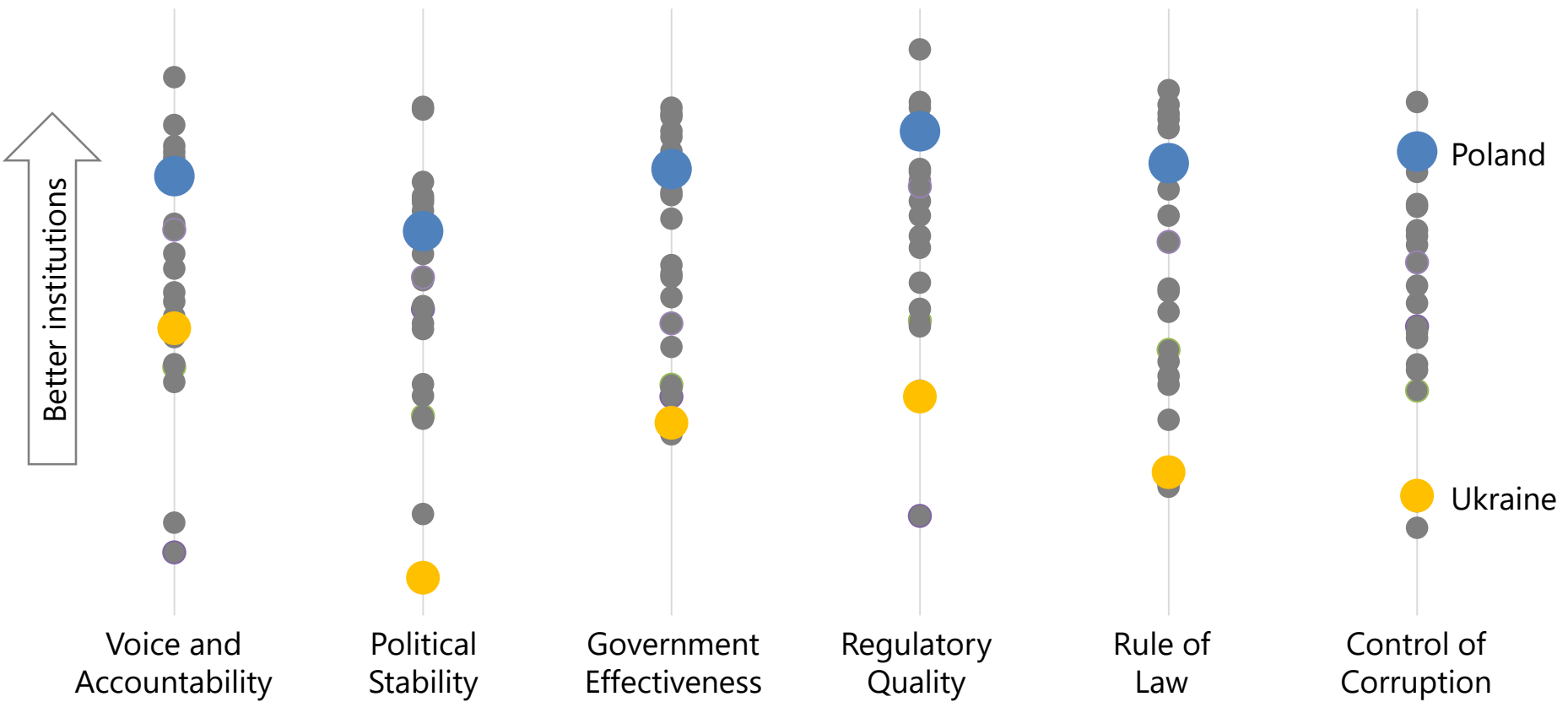
Average of EBRD Transition Indicators



Poland has much better institutions



Worldwide Governance Indicators, 2016
(CESEE countries in global ranking)





CONCLUSION

Why have some countries done better than others?



- Part of it is good luck
 - No wars
 - EU membership (due to geographical location)
- But policies also played a role

Good policies help

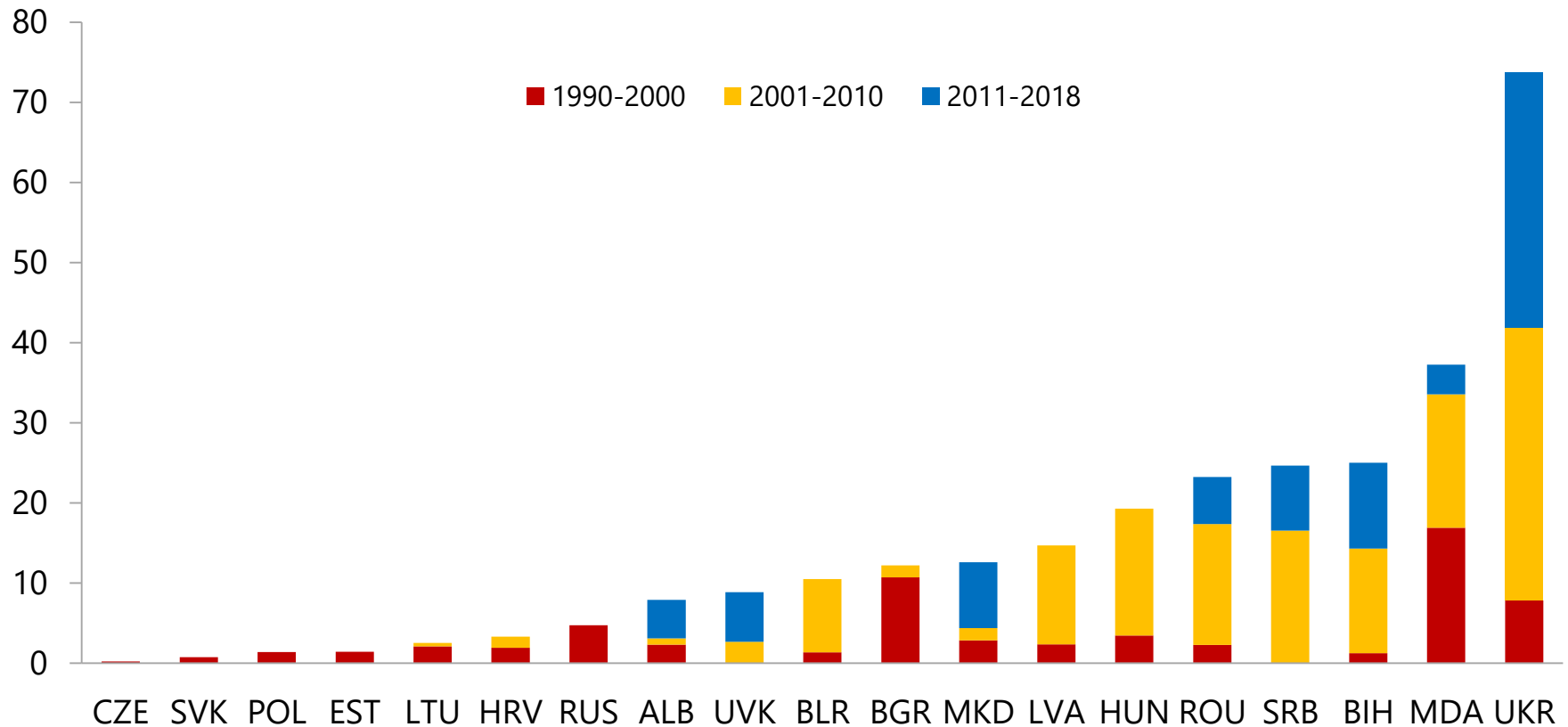


- Good macro-policies
 - Macro-instability hurts growth
- Good micro-policies
 - Good working markets help boost productivity/efficient allocation of resources
- Good institutions
 - Strengthens incentives to invest, innovate, and not emigrate

IMF has helped too, both with financial support...



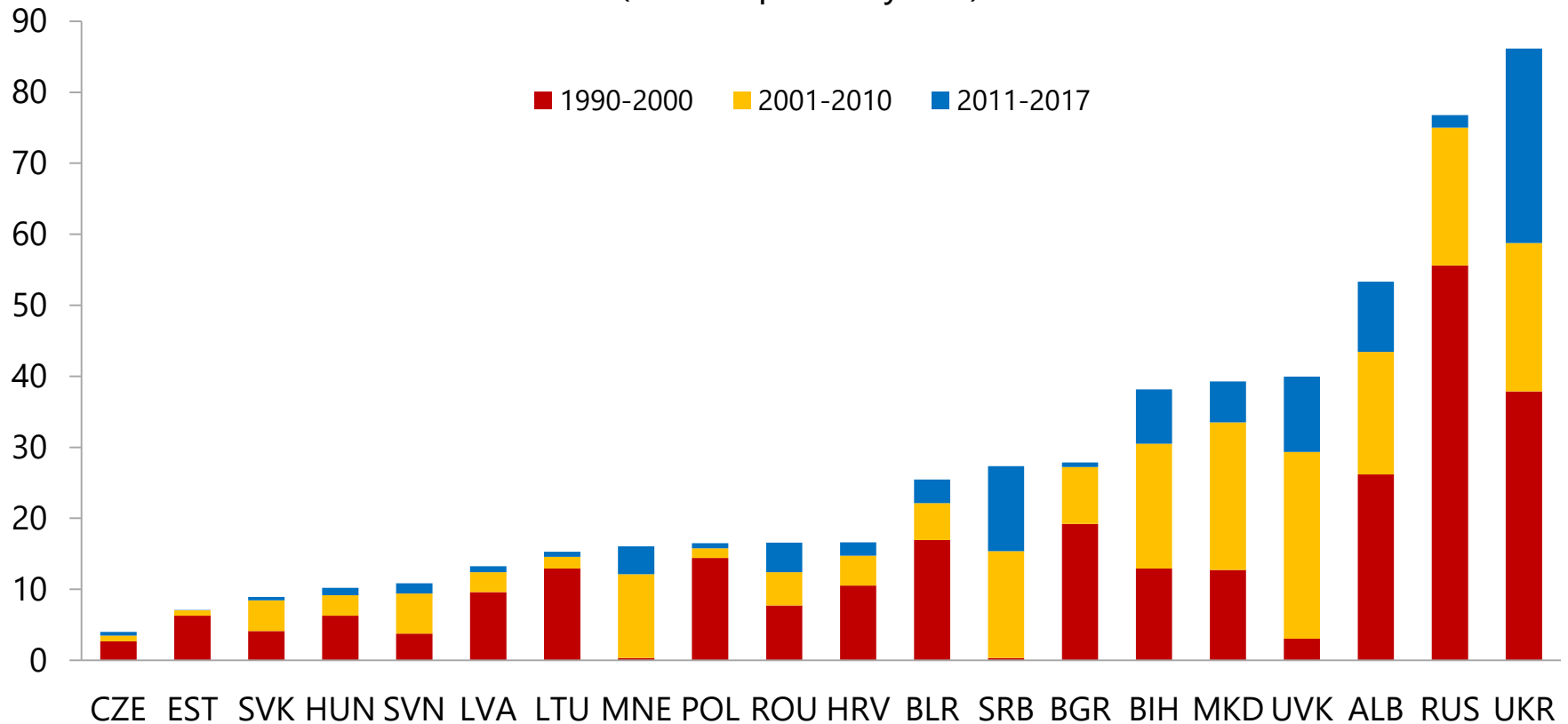
IMF Lending Arrangements
(Percent of average GDP 1995-2018)



...and with technical assistance.



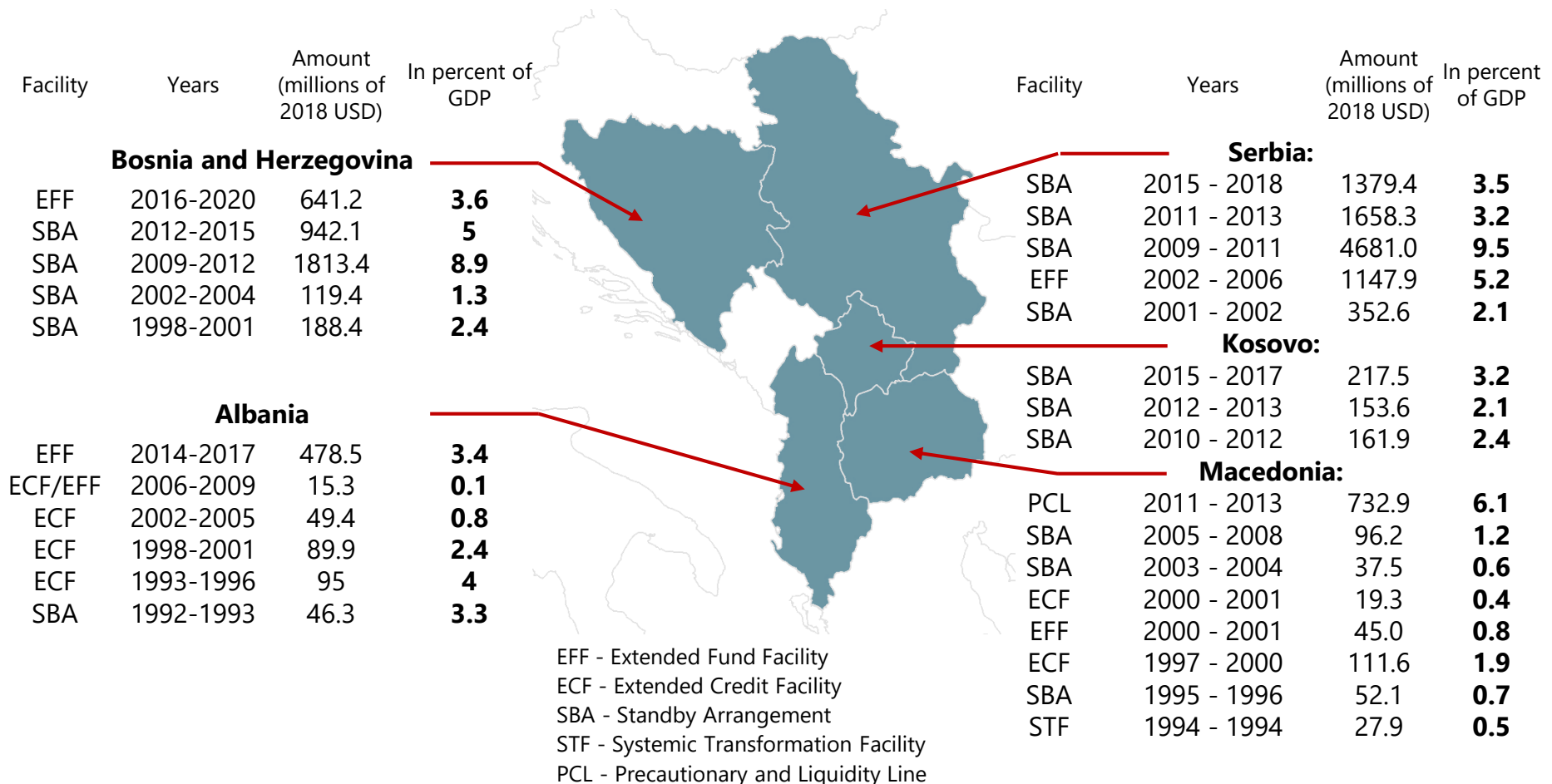
IMF Technical Assistance
(Sum of person years)



Western Balkans have long history of IMF-sponsored programs



IMF Lending Arrangements in Western Balkans, 1990-2018





Thank you