## Outline and Program of the Course<sup>1</sup>

## "Investment and Investment Finance - Guiding Principles and the EIB Group Expertise"

Organized by the European Investment Bank Group at the Joint Vienna Institute

Vienna, October 10-14, 2016

This course, which is offered by the EIB for the third time, provides a unique opportunity to strengthen operational links between the EIB and some of its partner countries while at the same time disseminating best practices and standards in line with EIB priorities. Course participants will have the potential to become EIB entry points in their respective administrations. Therefore, the ultimate purpose of the training is to support development and convergence in partner countries through increased visibility of the EIB and joint business opportunities.

The course will analyze investment and investment finance in Europe, in particular in Central-, Eastern and Southeastern European countries. It will address macroeconomic issues and sectorial specificities. It will discuss the relevance of strategic planning of investment along the line of the method of growth diagnostics. In case studies, participants will elaborate regional strategies for public support to investment in different regions of the world. Finally, the course will present the role of the EIB Group in financing investment and EIB Group experts will discuss best standards and practices in terms of investment and investment finance decisions, instruments, etc.

<sup>&</sup>lt;sup>1</sup> Subject to possible changes. Unless otherwise stated, coffee breaks are during 10.30 a.m.-11.00 a.m. and 3.30 p.m.-4.00 p.m. and lunch breaks during 12.30 p.m.-2.00 p.m.

## Investment and Investment Finance - Guiding Principles and EIB Group Expertise

Course provided by the EIB Group

Joint Vienna Institute Vienna, October 10-14, 2016

Monday, October 10		
Investment and Investme	ent Finance	e – Macroeconomic and Microeconomic Background
9.00 a.m. – 9.30 a.m.		Registration and Administrative Session
9.30 a.m. – 09.45 a.m.		<b>Opening Remarks</b> Mr. Thomas Richardson, Director, JVI
9.45 a.m. – 10.30 a.m.		<b>Keynote speech: EIB – The EU Bank</b> Mr. Martin Brunkhorst, Head of Vienna office, EIB
11.00 a.m. – 12.00 p.m.	L-1	Investment and Economic Growth Mr. Tomas Slacik, Economics Department, EIB
1.30 p.m. – 2.30 p.m.	L-2	Investment in Central, Eastern and South-Eastern Europe Mr. Tomas Slacik, Economics Department, EIB
2.30 p.m. – 3.30 p.m.	L-3	Which Public Policies Can Help? Lecture Mr. Aron Gereben, Economics Department, EIB
4.00 p.m. – 5.30 p.m.	W-1	Which Public Policies Can Help? Practical session Mr. Aron Gereben, Economics Department, EIB
Tuesday, October 11		
Getting the Selection of I	Projects Ri	ght
9.00 a.m. – 10.30 a.m.	L-4	Results Based Management: EIB Results Measurement Framework
		Mr. Georg Weiers, Economics Department, EIB
11.00 a.m. – 12.30 p.m.	L-5	Cost Benefit Analysis: Economic Appraisal of Investment Projects Mr. Jose Doramas Jorge Calderon, Mobility Department, Projects Directorate, EIB
2.00 p.m. – 3.30 p.m.	W-2	Practical Session in Working Groups Mr. Jose Doramas Jorge Calderon, Mobility Department, Projects Directorate, EIB
4.00 p.m. – 5.30 p.m	W-3	Working Groups Presentations Mr. Jose Doramas Jorge Calderon, Mobility Department, Projects Directorate, EIB

Wednesday, October 12				
EPEC and Public Private Partnerships				
9.00 a.m. – 11.00 a.m.	L-6	PPP and the role of EPEC		
		Mr. Edward Farquharson, European PPP Expertise Centre (EPEC), EIB		
11.30 a.m. – 1.30 p.m.	L-7	PPP finance and the European PPP market Mr. Edward Farquharson, European PPP Expertise Centre (EPEC), EIB		
3.00 p.m. – 5.00 p.m.	W-4	PPP Case Study Mr. José Doramas Jorge Calderon, Mobility Department, Projects Directorate, EIB		
		Mr. Edward Farquharson, European PPP Expertise Centre (EPEC), EIB		
Thursday, October 13				
EIB Group Investment in	Europe –	Activities, Best Practices, Instruments and Products		
9.00 a.m. – 10.30 a.m.	W-5	Case study – EIB Project Cycle Mr. Martin Brunkhorst, Head of EIB Vienna office		
11.00 a.m. – 12.00 p.m.	W-6	Case study – EIB Project Cycle cont.  Mr. Martin Brunkhorst, Head of EIB Vienna office		
1.30 p.m. – 3.00 p.m.	L-8	Working with the EIB: Interactive Session on EIB's Operations Umberto del Panta, Neighbouring Countries Department, Directorate for Operations, EIB		
3.30 p.m. – 5.30 p.m.	L-9	SME Financing Mr. David Gonzalez-Martin, Institutional Business Development, EIF		
		Mr. Lionel Grandi, Institutional Business Development, EIF		
Friday, October 14				
EIB Project Advisory and	d Capacity	Building and the European Fund for Strategic Investments		
9.00 a.m. – 11.00 a.m.	L-10	Project Advisory and Capacity Building for EU Cohesion Funding Mr. Massimo Marra, JASPERS, EIB		
11.30 a.m 12.30 p.m.	L-11	Keynote speech: European Fund for Strategic Investments Mr. Wilhelm Molterer, Director General and Managing Director, European Fund for Strategic Investments (EFSI)		
12.30 p.m. – 1.00 p.m.		Evaluation and Closing Remarks Mr. Tomas Slacik, Economics Department, EIB		